

## Director of Government Affairs, China

### Responsibilities: 职责

Lead INVISTA government affairs in China by designing engagement strategies; building relationships and partnerships with relevant officials, agencies and other stakeholders; collaborating with colleagues to assess government policies and regulations and their impact on the company; and representing and advancing company positions through strategic engagements with governments and relevant stakeholders such as associations, thought leaders, and industry peers.

负责 INVISTA 中国政府关系事务。开发设计联络策略、与相关政府人员、机构和其他利益相关方建立联系和合作关系、与同事合作评估政府政策和法规及对公司的影响、与政府及政府相关方如协会、有影响力人员、行业内同行等进行战略性联络来代表和提高公司影响力。

- Collaborate with INVISTA business leaders, colleagues and partners, both in China and globally, to advance the design, development and evolution of the company's government engagement strategy.  
与 INVISTA 中国及全球业务领导、同事和合作伙伴合作促进对政府联络策略的设计、开发和进行。
- Create government engagement opportunities that reflect a clear understanding of business vision and priorities, articulating viewpoints from multiple angles.  
创造与政府联络机会来反映公司业务远景和优先策略，能从多角度阐述观点。
- Build, maintain and navigate government authority networks, identifying key decision makers and influencers (particularly in Shanghai) and effectively advancing the company's objectives.  
建立、维持和找寻政府机构联系网络、识别主要决定人和有影响力者（主要在上海）并有效推进公司目标。
- Profitably leverage trade associations, thought leaders, industry peers and strategic relationships for voice and influence on key issues that economically and reputationally impact INVISTA by assisting with development of position papers, consultation responses, and direct engagement as required.  
通过协助 position paper 开发、咨询反馈及需要时直接联系，运用贸易协会、有影响力人员、同行和战略关系方在关键事件上的观点和影响，经济性和名誉性地帮助 INVISTA
- Provide counsel to other affiliated companies, as needed, advising their leadership in China and the United States on effective government affairs strategies to address risks and opportunities.  
需要时为关联公司的中国和美国管理层提供咨询，

### Requirements:

- Minimum 8 years in government affairs or equivalent/relevant experience in engaging with the Chinese government; desires to grow  
最少 8 年以上直接与中国政府联络经验；并有意愿提高
- Ability to communicate complex strategies effectively in both Chinese and English  
能有效地用中英文沟通复杂战略。
- Ability to succeed in an entrepreneurial business environment, team oriented and a contributor, collaborating and aligning closely with leadership and across departments and geographies on strategy and execution  
能在一个企业家精神的业务环境里成功、具有团队合作和贡献精神、与领导层及跨部门、跨地域人员紧密协作并达成一致。
- Possess highest integrity and ethical standards in government interactions, consistent with the company's compliance and ethics culture and expectations  
政府联系中运用最高等级的诚实和道德水准、与公司合规及道德文化和要求一致。
- Effective at strategy development and execution  
有效制定战略并执行。
- Self-motivated to find solutions that achieve desired outcome; proactive  
自我激励找寻解决方案获取理想结果；做事主动

### Preferences: 以下优先考虑

- Experience working in a multi-national company, preferably U.S.-owned  
跨国企业特别是美国公司工作经验
- Existing relationship network, preferably within Shanghai  
具备现有人脉关系，最好是上海。
- Experience working within government agencies; positioned to reach senior government officials (local/provincial/national) as part of strategic engagements  
有和政府代理工作的经验：能接触到资深政府官员（当地/地区/国家）进行战略性联系。
- Experience leveraging and working within industry associations to develop insights and point of view, and participation in regulatory consultation processes  
有运用和在行业协会内工作的经验来形成观点和见解或参加过规则咨询制定过程的经验
- Travel: 10-30%, mostly within Shanghai, but may require occasional travel to other provinces  
接受出差（10-30%），出差地主要在上海市内，也会有去其他省份的出差。