

Director of Government Affairs, China

Responsibilities:

Lead INVISTA government affairs in China by designing engagement strategies; building relationships and partnerships with relevant officials, agencies and other stakeholders; collaborating with colleagues to assess government policies and regulations and their impact on the company; and representing and advancing company positions through strategic engagements with governments and relevant stakeholders such as associations, thought leaders, and industry peers.

- Collaborate with INVISTA business leaders, colleagues and partners, both in China and globally, to advance the design, development and evolution of the company's government engagement strategy.
- Create government engagement opportunities that reflect a clear understanding of business vision and priorities, articulating viewpoints from multiple angles.
- Build, maintain and navigate government authority networks, identifying key decision makers and influencers (particularly in Shanghai) and effectively advancing the company's objectives.
- Profitably leverage trade associations, thought leaders, industry peers and strategic relationships for voice and influence on key issues that economically and reputationally impact INVISTA by assisting with development of position papers, consultation responses, and direct engagement as required.
- Provide counsel to other affiliated companies, as needed, advising their leadership in China and the United States on effective government affairs strategies to address risks and opportunities.

Requirements:

- Minimum 8 years in government affairs or equivalent/relevant experience in engaging with the Chinese government; desires to grow
- Ability to communicate complex strategies effectively in both Chinese and English
- Ability to succeed in an entrepreneurial business environment, team oriented and a contributor, collaborating and aligning closely with leadership and across departments and geographies on strategy and execution
- Possess highest integrity and ethical standards in government interactions, consistent with the company's compliance and ethics culture and expectations
- Effective at strategy development and execution
- Self-motivated to find solutions that achieve desired outcome; proactive

Preferences:

- Experience working in a multi-national company, preferably U.S.-owned
- Existing relationship network, preferably within Shanghai
- Experience working within government agencies; positioned to reach senior government officials (local/provincial/national) as part of strategic engagements
- Experience leveraging and working within industry associations to develop insights and point of view, and participation in regulatory consultation processes

- Travel: 10-30%, mostly within Shanghai, but may require occasional travel to other provinces