



Candidate Motivation Letter

Name of Candidate: Thilo L. Zimmermann

Chapter: Shanghai Chapter

Position: Board Member



Motivation Letter

Please insert text (not more than 300 words)

My motivation for running for Board Member of the Shanghai Chapter is based on the fantastic experiences gathered during my last two years as Local Chair of the EUCCC's Banking & Securities Working Group in Shanghai and my continued service as its current National Chair. Having actively contributed to past Position Papers as well as having participated in compiling and launching our WG's International Financial Centre Report "Not Now, Maybe Later: Shanghai as an International Financial Centre", I can truly claim that those experiences for me have underlined the EUCCC's very importance for the future development of European businesses in China. With lack of a level playing field in many markets, frequent (adverse) regulatory changes and an increasingly politicized business climate, European businesses now more than ever need the EUCCC's strong voice to be heard.

In addition, the exchange of information, close co-operation and sharing interpretations of regulations in a still highly regulated market like China is adding significant value to all foreign enterprises and indicate the importance of EUCCC's work.

EUCCC has a key role in following the future developments in China very closely and playing an active role in the continued changes on regulations. This could and should open further business opportunities for foreign companies and I am highly interested and committed to contribute to facilitating this development as a Board Member of the EUCCC's Shanghai Chapter.

As a German national working for a Swedish financial institution, I not only represent two European countries but also the Financial Services sector, which is of such importance for the city of Shanghai.



Biography

Please insert text (not more than 250 words)

Born July 30th, 1974, in Germany, I joined the banking industry nearly 27 years ago and graduated as Certified Banker in 1996. After studies of Banking and Finance in Germany and the UK (graduating in 1999), having worked for Deutsche Bank in Germany and Canada (mainly in Corporate Finance) and for ING in Germany, I joined Swedish bank SEB's Frankfurt office in 2003 as Coverage Director when the bank decided to build its Large Corporates & Financial Institutions business in the German-speaking market. Parallel to this task, I did my MBA at Manchester Business School, from which I graduated with distinction in 2004. With responsibility for the Chemicals, Pharma & Industrials sectors in Germany, Austria & Switzerland, I started building the China-related business in 2010 together with my colleagues from SEB Shanghai. In November 2018, I moved to Shanghai to take over as the branch's General Manager. Since April 2019, I am active at the EUCCC, first as Local Chair for the Banking & Securities Working Group and since March 2021 as the National Chair.

I am married and father of a 16-year-old daughter who lives together with me in Shanghai. I am very interested in literature, modern art, classical music, food and wine.