



Candidate Motivation Letter

Name of Candidate: Vivian DESMONTS

Chapter: South China

Position: Vice Chair



Motivation Letter

Dear colleagues and friends,

The European Chamber in China has recently celebrated its 20th anniversary and I am happy to have contributed to its establishment in Guangzhou and Shenzhen about 12 years ago, as Board Member of South China Chapter and as Vice Chair of the legal & taxation working group.

I am delighted to run for a new term as Vice Chair of the Board, South China Chapter.

As a French lawyer working in mainland China since 2002, I have the chance to advise many European companies and MNCs in different sectors, helping them not only in their new projects but also in daily challenges while doing business in China.

If elected, then I would be honored to bring this experience and legal expertise to the Chamber's activities, especially meeting with Chinese authorities and advocating for improved operating conditions for European companies in South China.

Thank you for your consideration.

Best wishes,
Vivian

**Biography**

Vivian Desmonts is a partner at Gowling WLG law firm, an international law firm with over 1400 professionals and 19 offices in the world, including 6 in Europe.

He is a French lawyer admitted to the Paris bar and a registered foreign lawyer in Guangzhou. With 20 years' experience in Chinese law and practice, Vivian has broad expertise in Foreign Invested Enterprises in China, including M&A, corporate governance, compliance, manufacturing, distribution, international trade and customs. He is also well-versed in China's new cybersecurity and data-protection legal framework.

Vivian is fluent in English, French, Mandarin and Cantonese and has worked with international clients from all sectors, including nuclear, automotive, defence, pharmaceutical, life science and high-tech manufacturing.