

## **Candidate Motivation Letter**

Position: States' Representative – Executive Committee, EUCCC

<b>Name:</b>	Rayson,Tie GONG
<b>Position:</b>	Government Relations Manager, China
<b>Company:</b>	Cargolux Airlines International S.A.
<b>Country Rep.:</b>	The Grand Duchy of Luxembourg



### **Motivation Letter:**

01. Enhance and highlight business/project development in China.
02. Maintain and promote a stable and healthy relationship with Chinese administrations/authorities so as to realize maximum mutual benefit.
03. Join a team, be connected and gathering together, with one voice. (In Chinese means heating Baotuan)

### **Qualifications:**

01. Good relations with different level of administrations of Chinese Civil Aviation.
02. Rich experience in practice and management in civil aviation industry.
03. Double bachelor's degree with CAAC&FAA flight dispatcher licenses holding, Air transport Management advanced master's degree on study.
04. Skills of negotiating, intercommunication and business advocacy.

### **Career Highlights:**

01. Continuous 10+ years' experience in the field of Chinese Civil Aviation with professional skills.
02. Actual cargo handling volume of Cargolux ranks Top1 in Zhengzhou Airport which bears Top7 in China with +500,000-ton transportation in 2017.
03. Sino-Luxembourg Projects like Cargolux China Joint Venture, Luxfresh, Flight Visa office, etc. received provincial and national support and recognition by Henan government and Chinese authorities.

### **Other information:**

01. Chinese State-owned Airlines' background.