





# WE CREATE, DEVELOP AND DELIVER INDUSTRY-LEADING PRODUCTS FOR

#### THE WORLD'S BEST BRANDS

我们跟全球

最顶尖的科技品牌合作

為他們创作、研发和传送业界领先的产品



What we offer 我们提供

# SPEED-TO-MARKET 让货品快速上市





#### Our History 我们的历史

- Founded in 1996 by Liam Casey
- Started as a sourcing company in Shenzhen
- Today we are the only company offering such a full range of product development and end-to-end supply chain services
- 1 person → 5000 people today
- 20K investment → US\$710m today



#### The Unique PCH Experience

体验PCH服务





#### SELLING TO THE CHINA MARKET: PCH CHINA DIRECT

- For clients looking to introduce their goods into China or expand existing operations, PCH China Direct introduces global brands to the fast-growing Chinese domestic market.
- Our PCH China Direct facility in Shenzhen has a license for domestic trading, the ability to trade in RMB, and capacity to ship approximately five million units per year.



## PCH LONG-TERM FOCUS ON THE FUTURE

Technology & new product development capabilities

Geographical expansion

Sustainability

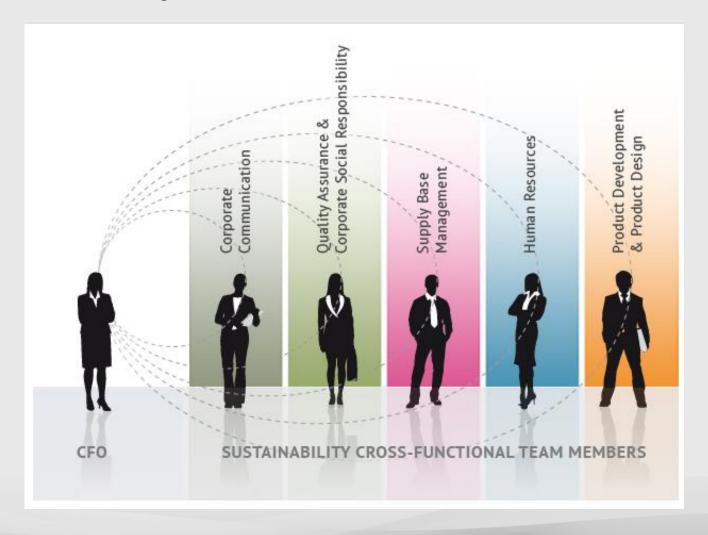
Increased focus on China as a market

Experienced talent acquisition

'We operate in a very fast-paced and dynamic industry and we are working with the world's top brands and world's best entrepreneurs. This means we have to continually adapt to offer our customers the best possible services' Liam Casey, CEO, PCH



#### Sustainability 可持续发展項目





# Our Values and Purpose

我们的价值观和宗旨

Our purpose is

Developing

Partnerships Delivering

Peace of Mind

我们的宗旨 建立合作 共享安心

Our core values are Passion, Integrity, Teamwork 我们的核心价值 热情,诚信,团队合作





#### **Contact & More Info**

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Twitter @PCH\_INTL



Thank You 謝謝

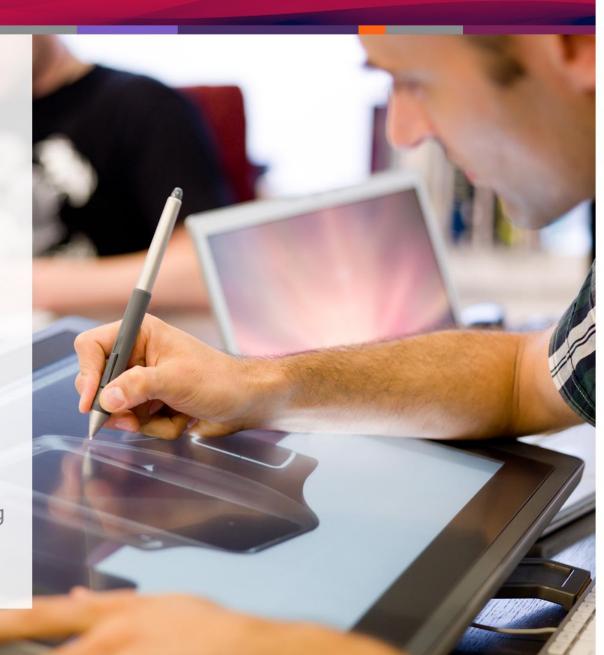


### **APPENDIX**



#### Design, Product Development and Engineering 產品研發及工程

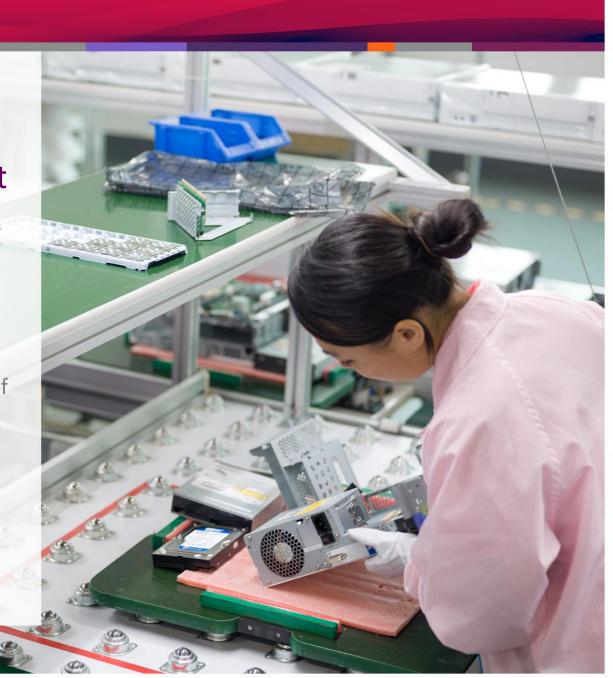
- Award-winning design and engineering teams
- Creative services, industrial and packaging design
- Design for manufacturing, engineering design, electrical and mechanical design, tooling, prototyping and testing services





#### Sourcing Manufacturing and Management 采购、生产及管理

- Long-standing relationships with Chinese suppliers and contract manufacturers
- We advise on all stages of manufacturing from sourcing materials, production management, transportation through to quality control
- Chinaflo offers a unique database of suppliers' profiles and assessments

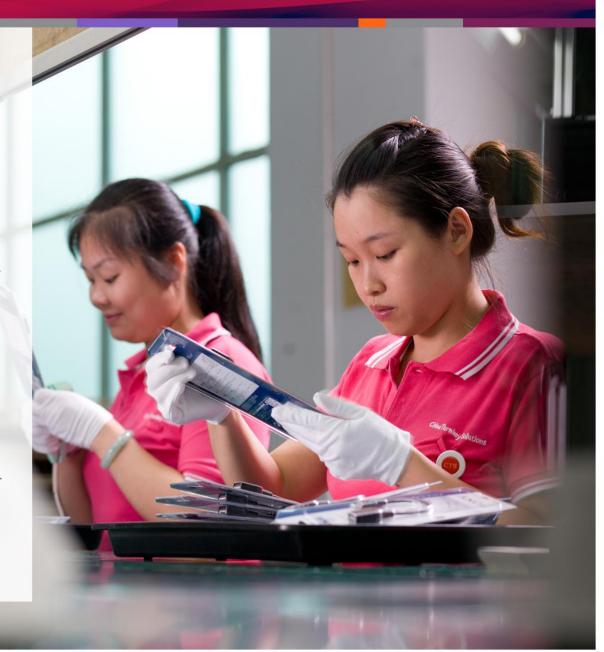




#### Inventory Management and Postponement

库存管理与实时装配

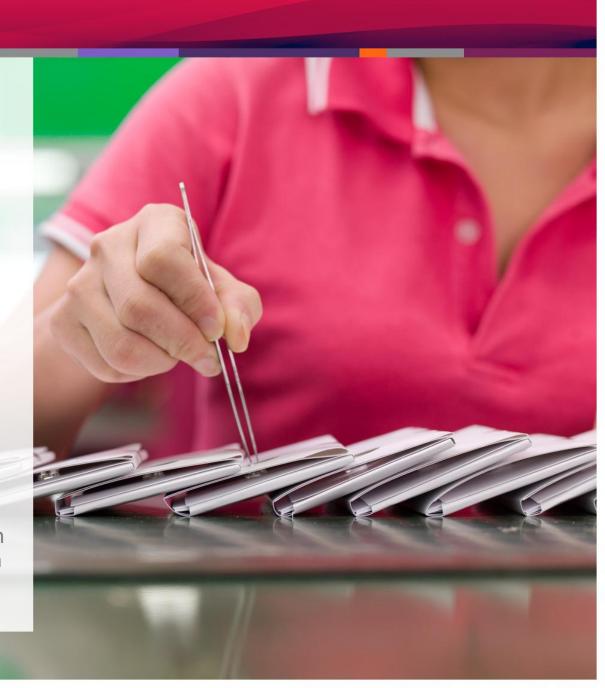
- Customization, packaging, and worldwide shipping
- We help manage your inventory by postponing final customization and delivery until the product is needed
- Transflo and Statusflo offer near real-time data on inventory, capacity, raw materials, billing & shipping

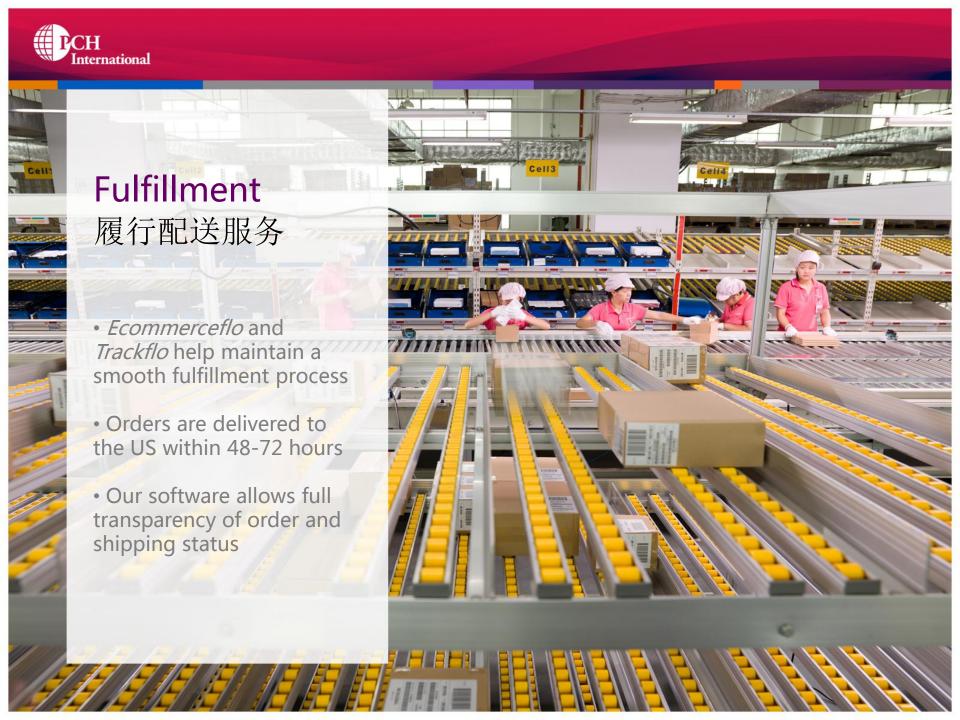




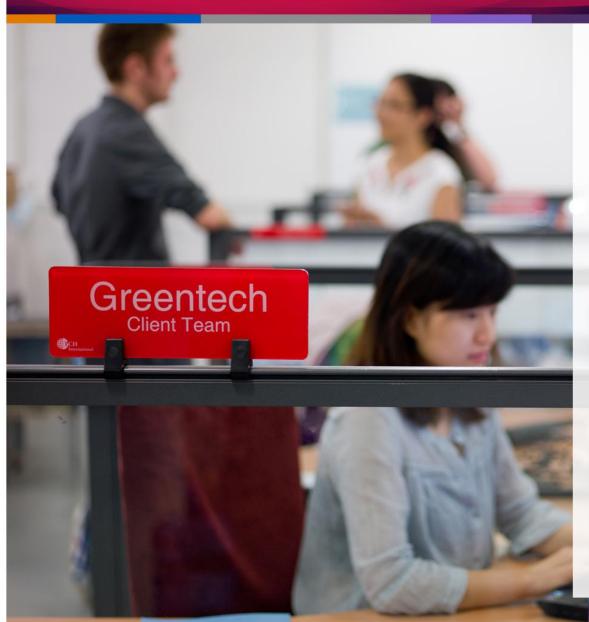
#### Sustainable Packaging 产品包装

- A unique "out-of-box" experience
- We customize your packaging, focusing on detail and quality









#### Greentech Capabilities

#### 绿色科技

- Product development and SCM solutions for a wide range of clean technology customers
- Development of clean energy alternatives in developing countries eg. solar lighting and solar cooking,
- Working with cleantech start-ups that focus on emerging technologies such as organic photovoltaics, low temperature fuel cell technologies, and many more