

Valeo 5 Axes



The 5 Axes are pivotal for Customer satisfaction. They are:

- Total Quality (TQ),
- Involvement of Personnel (IP),
- Supplier Integration (SI),
- Product Development (PD),
- **Production System (PS).**

tal x VPS & SC GROUP PORTAL x VPS & SC GROUP PORTAL x Group 5 Axes Portal x

https://sites.google.com/a/valeo.com/5-axes/

Valeo **Group 5 Axes Portal**

Home 5 Axes Policy (v1.01) V5000 Edition 2016 Audit V5000 Audit Results Comments and Suggestions 5 Axes IT tool VAQ network

Home

V5000 VAQ Rankings

VAQ Notifications

THE 5 AXES FOR CUSTOMER SATISFACTION

PRODUCT DEVELOPMENT

PRODUCTION SYSTEM

IMPROVEMENT OF PRODUCTION


SUPPLIER INTEGRATION

Indicators

- Direct Labor Efficiency (DLE)
- Machine Performance TRP (%)
- Net Inventory ratio w/o tooling (% of sales exc. Tooling)
- Customer Service Rate (CSR)

PS01 - Implement 5S
 PS02 - Implement Mother plant support to Daughter plants
 PS03 - Manage plant team efficiently
 PS04 - Prepare and develop workforce
 PS05 - Prepare and develop equipment
 PS06 - Plan resources and capacities to meet customer demand
 PS07 - Procure and supply material to production demand
 PS08 - Produce and deliver to actual customer demand
 PS09 - Pilot workforce performance
 PS10 - Pilot equipment performance
 PS11 - Drive continuous improvement
 PS12 - Improve productivity with P-30

Check the new 5 Axes logo video



PS: Production system



VPS: Valeo's weapon to fight Muda

VPS PRINCIPLES

AUTO QUALITY

- Right first time.
- Stop at first defect.
- Quick response to problems.

JIT

- Respect the customer demand
- Adapt resources to the Demand.
- Reduce lead time.

KAIZEN

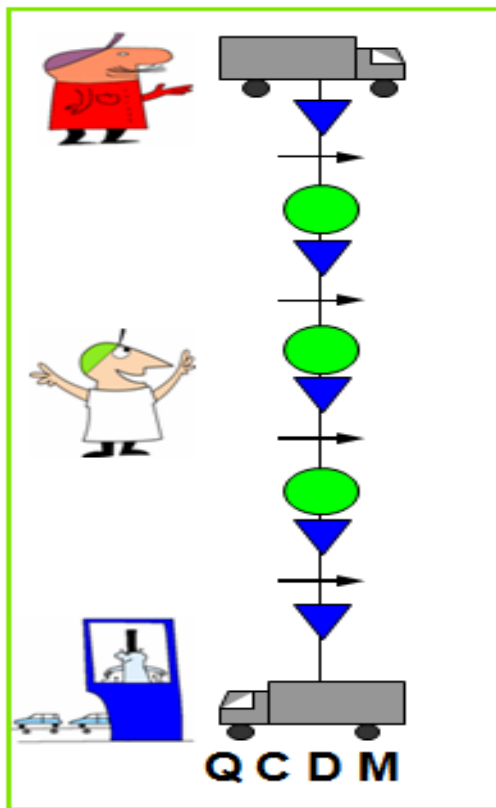
- Think "Process".
- Think "Standard".
- Think "improvement".

FOUNDATIONS

- Know customer's need.
- Understand added value.
- Working according to standard.
- Measure to improve.
- Apply San Gen Shugi.
- Work in team.
- Practice "On Job Training".

VPS BASICS

VPS TOOLS LOGIC





QCDM Follow up



1. Purpose

Valeo associates 4 partners working together :

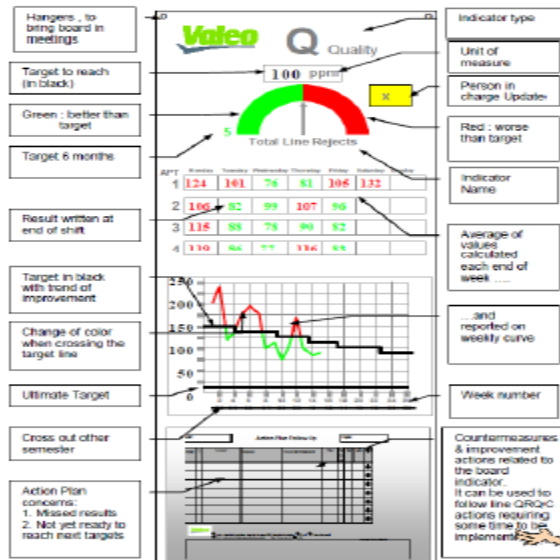


Valeo performance is good when each partner is satisfied.
We must therefore monitor visually QCDM indicators.

2.Type

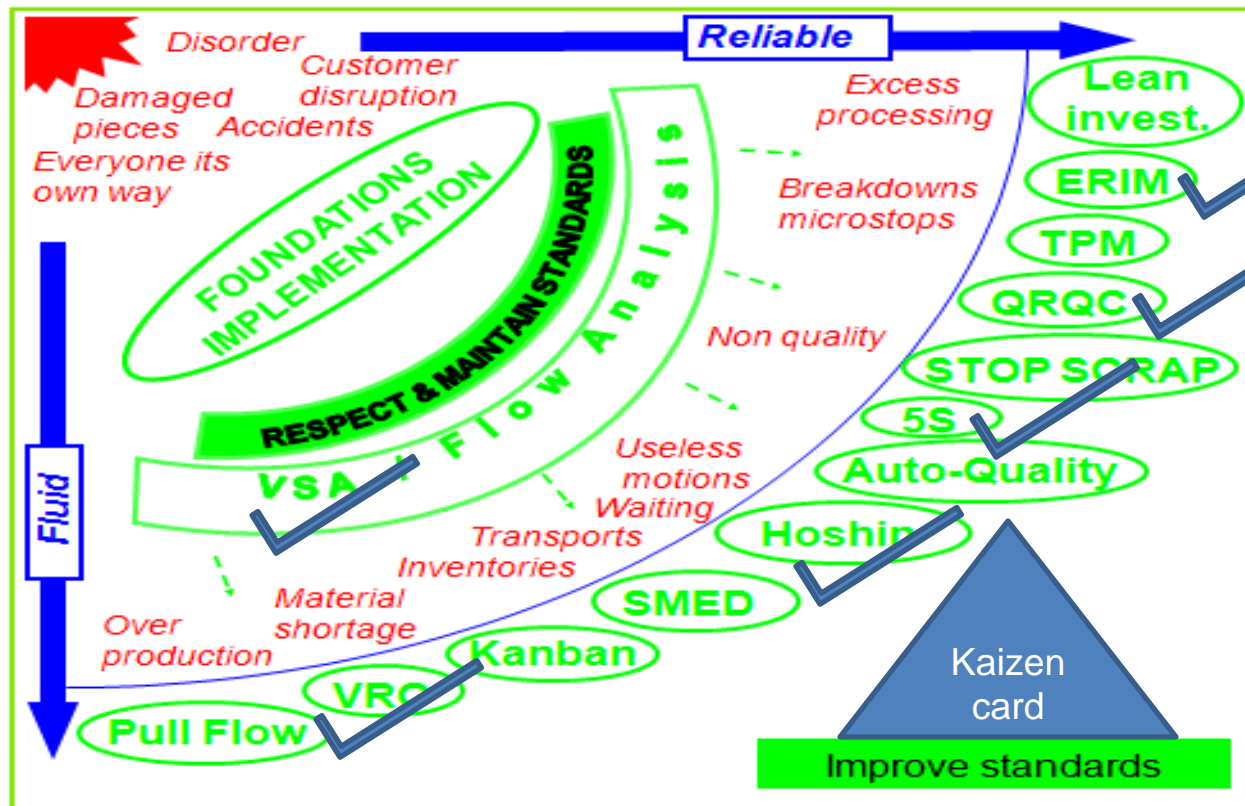
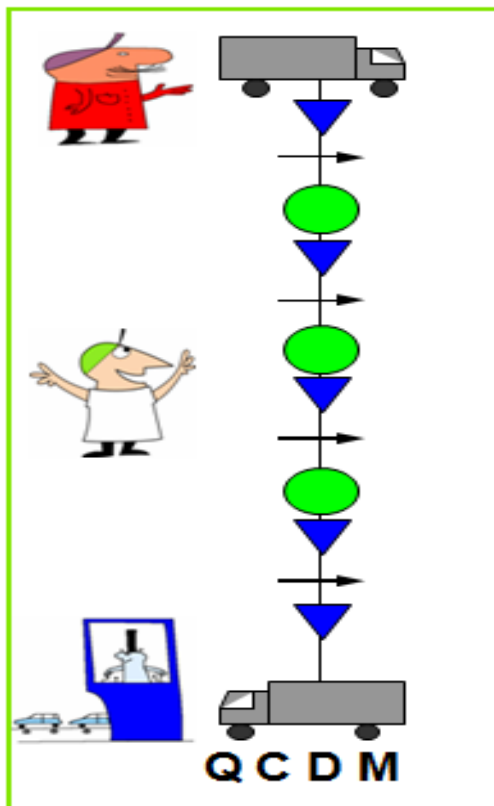
Type	Q	C	D	M
	Quality	Cost	Delivery	Motivation
Indicator (unit)	Total Line Rejects (ppm)	KOSU (sec/piece)	Service rate (%)	Accident free period (day/s)
Indicator (unit)	Defects (nbr)	TRP (%)	MPS respect rate (%)	Implemented Improvement Proposals (nbr)
Indicator (unit)	Scrap cost (focal currency)	Breakdowns (min)	Changeover time (sec./min)	5S (level)

3. Example



VPS BASICS

VPS TOOLS LOGIC





Which MUDA
it is ?

7 MUDA (Part1)



OVER Production

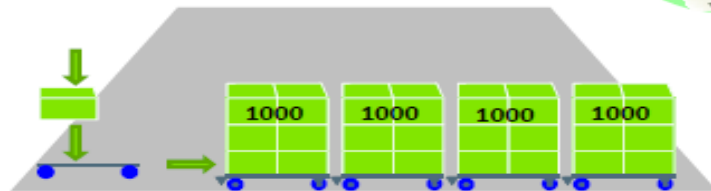
1

Produce more than customer need-CAN
CREATE
OTHER MUDA



Mother of
MUDA

I Need
only
1000



Non Quality

2

How can I
deal with
the NG
parts?

I don't
need NG
parts!

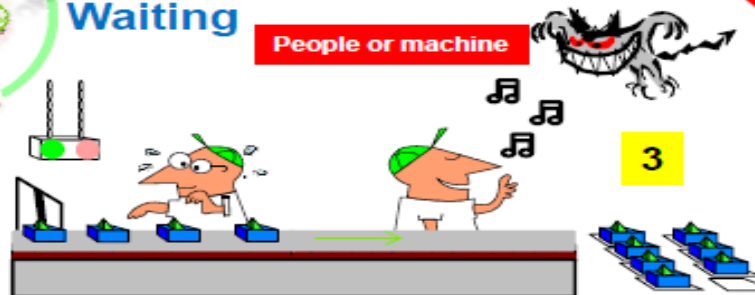
NG parts-Scrap
or rework?



Waiting

People or machine

3



7 MUDA (Part2)



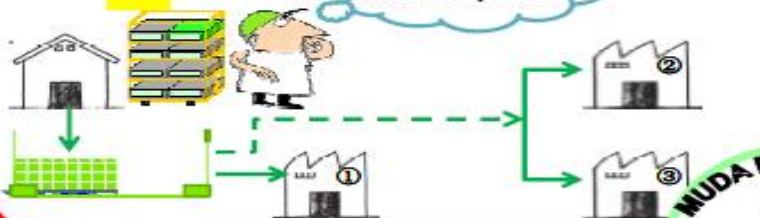
Foundation

Transports

Long distance

4

Far away from
WH 2 to plant 3



Motion useless

6

I need more
than 4 hands

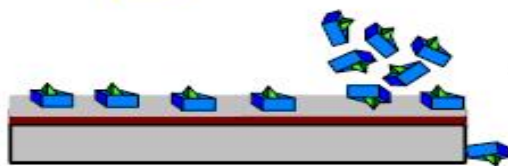


Difficult and
complex to
operate

Inventory

Lots of WIP
& FG

5

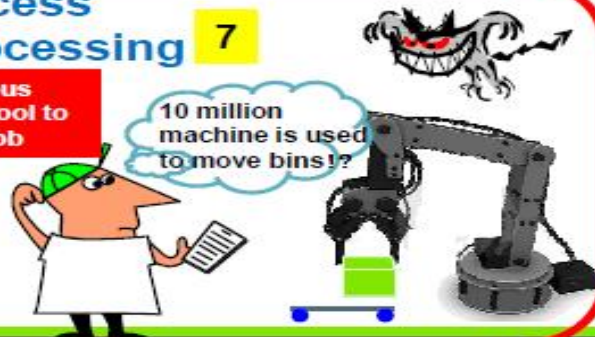


Excess processing

7

Using luxurious
machine or tool to
do a simple job

10 million
machine is used
to move bins!?





Find 5S method
card in portal

5S



Foundation

5S.SHITSUKE Sustain

I **sustain** these standards and **progress** by continually improving them.



5th
S

Preparation

1S. SEIRI Sweep Away

First of all, I **sweep away** the things that are of no use to me, after asking myself if they can be re-used or recycled. If the answer is no, I get rid of them.



1st
S

4S. SEIKETSU Standardize

I **standardize** that is to say I draw up simple and visual 5S standards.



4th
S

Improve
working
efficiency

3S. SEISO Spotless

I then clean to make things **spotless**. If I find leakages, stains, etc... I fix them myself if I can or I ask for help.



3rd
S

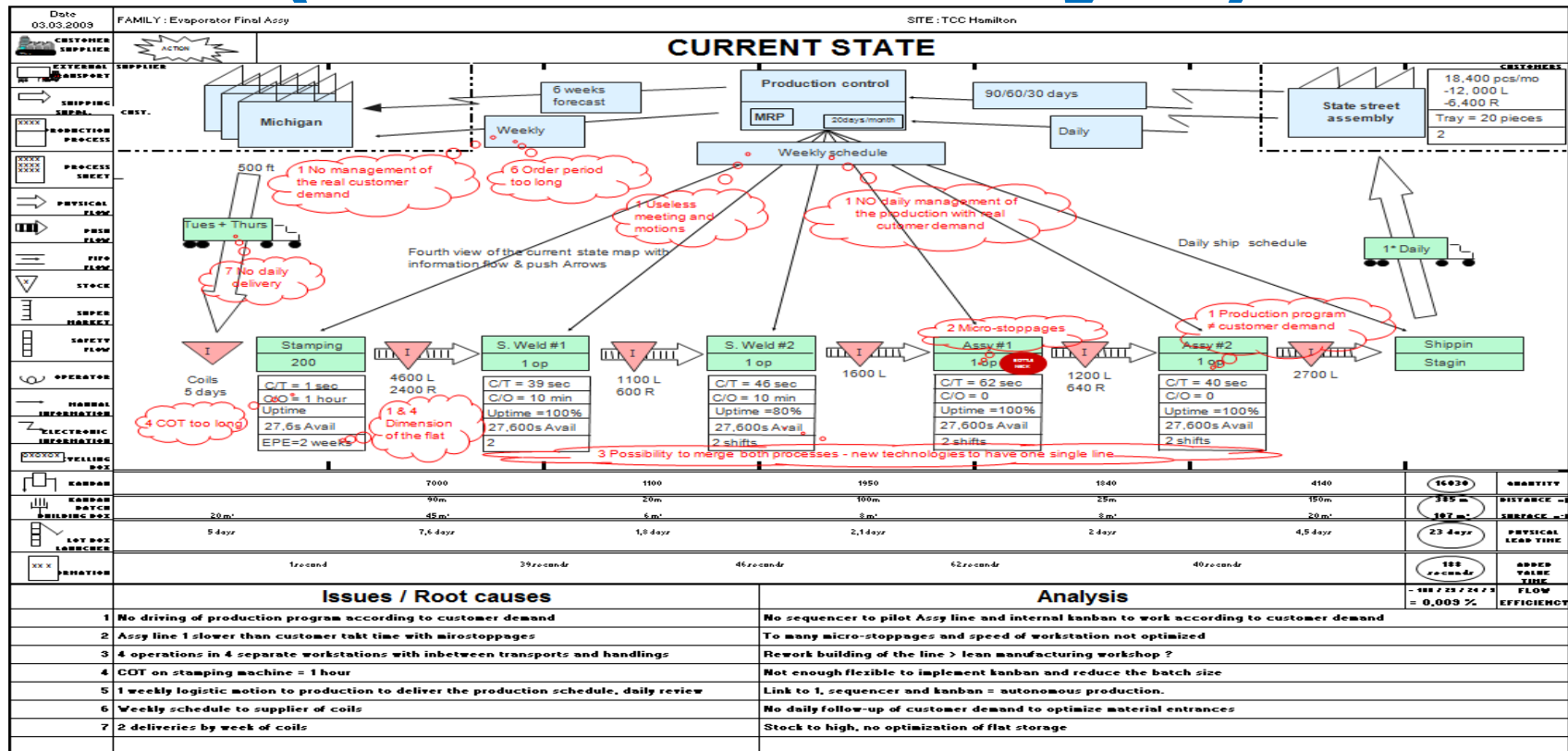
2nd
S

2S. SEITON Sort

I **sort** out what is left and find a suitable place for it, close place if I use it often or if it is hard to handle.

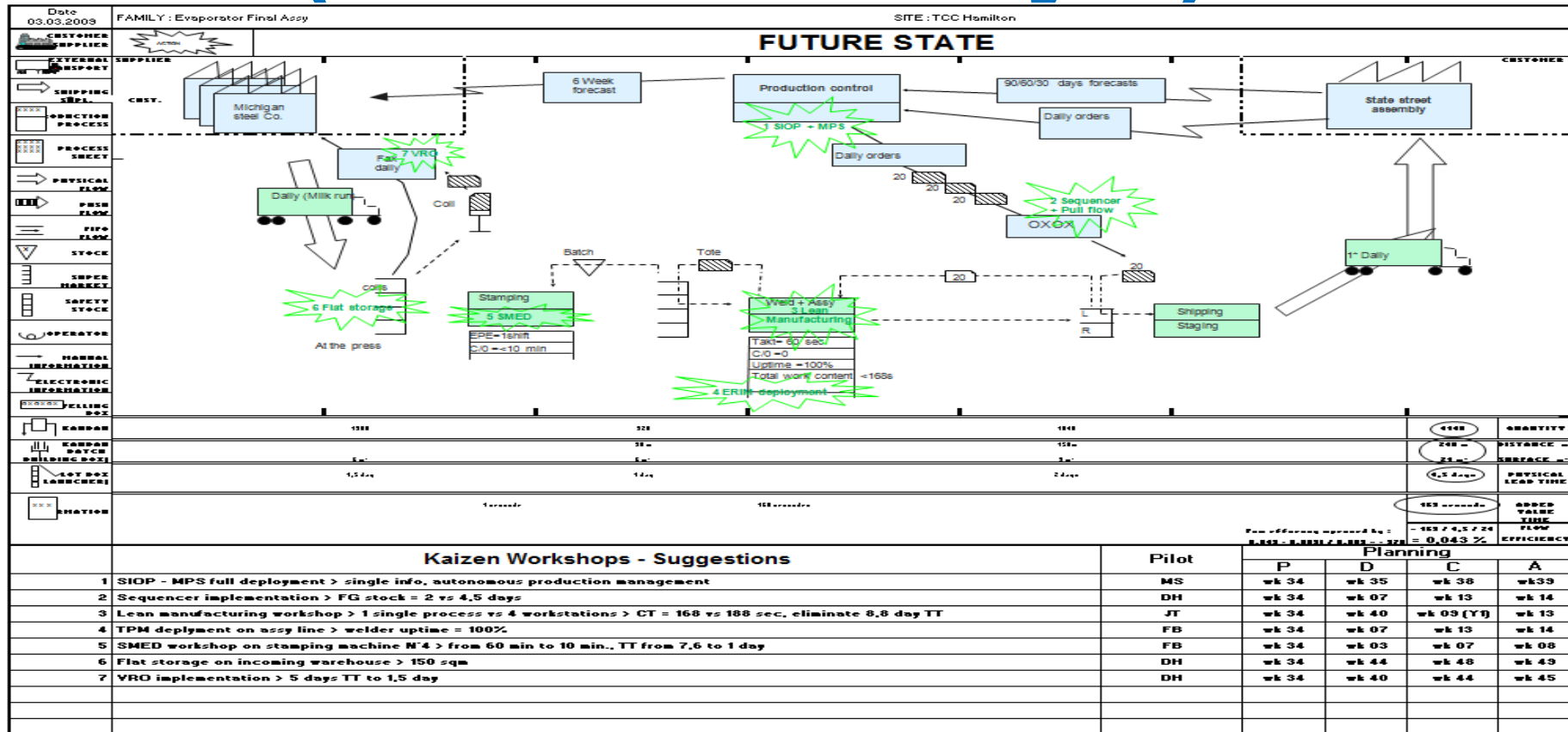


Work shop: VSA (Value Stream Analysis) 1





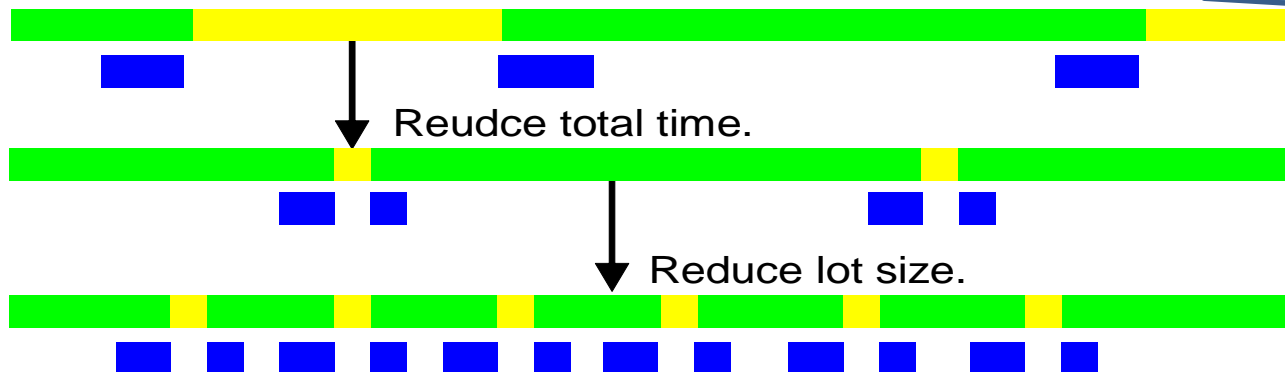
Work shop: VSA (Value Stream Analysis) 2



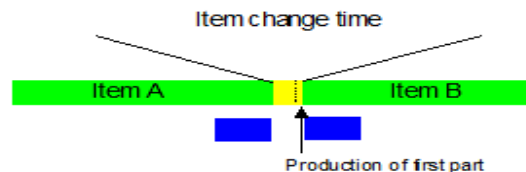
1. SMED Definition

SMED use to reduce CO time, increase CO frequency to reduce stock

Link to "D",
DPM,
Flexibility



- Production
- INTERNAL operation, performed while the machine is stopped.
- EXTERNAL operation, performed during production by the machine.



VPS WORKSHOP = VPS improvement project



Workshop Board

A monitoring, communicating, dialogue and management tool.

Team

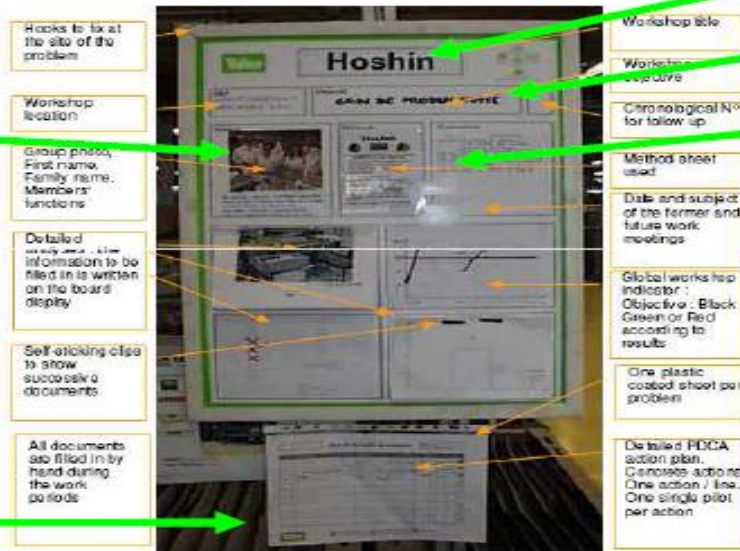
Analysis

Action Plan

Title

Target

Methodology

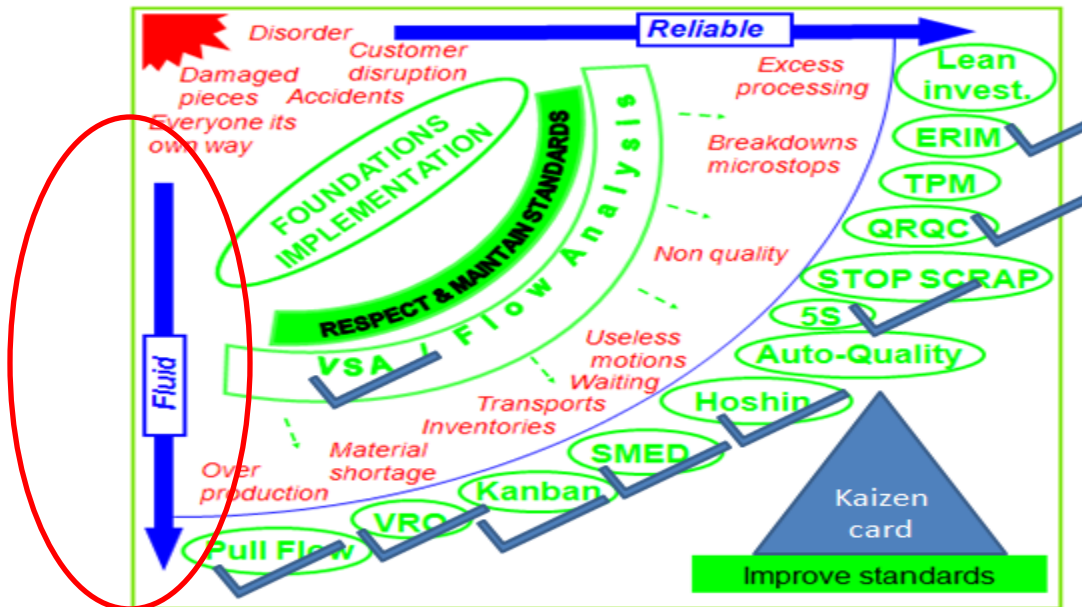


The board is displayed at the workshop site and is visible to the work group members





Next: Supply Chain Management (Fluid)



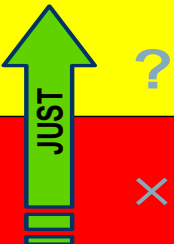



Microsoft Office
verPoint Presentat

SCM introduction

Valeo Supply Chain Management

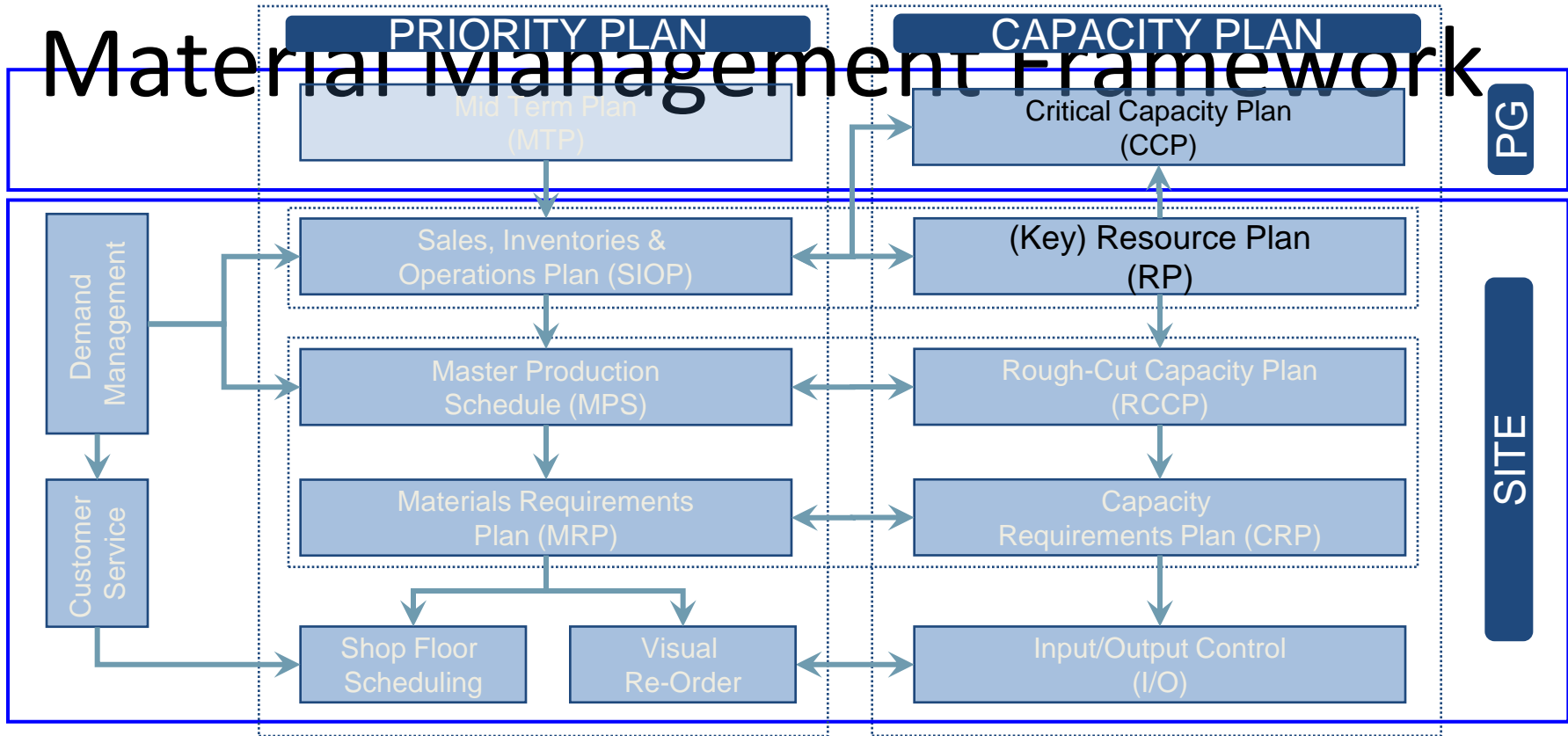
- Producing according real customer demand (right quantity at the right time)

principle

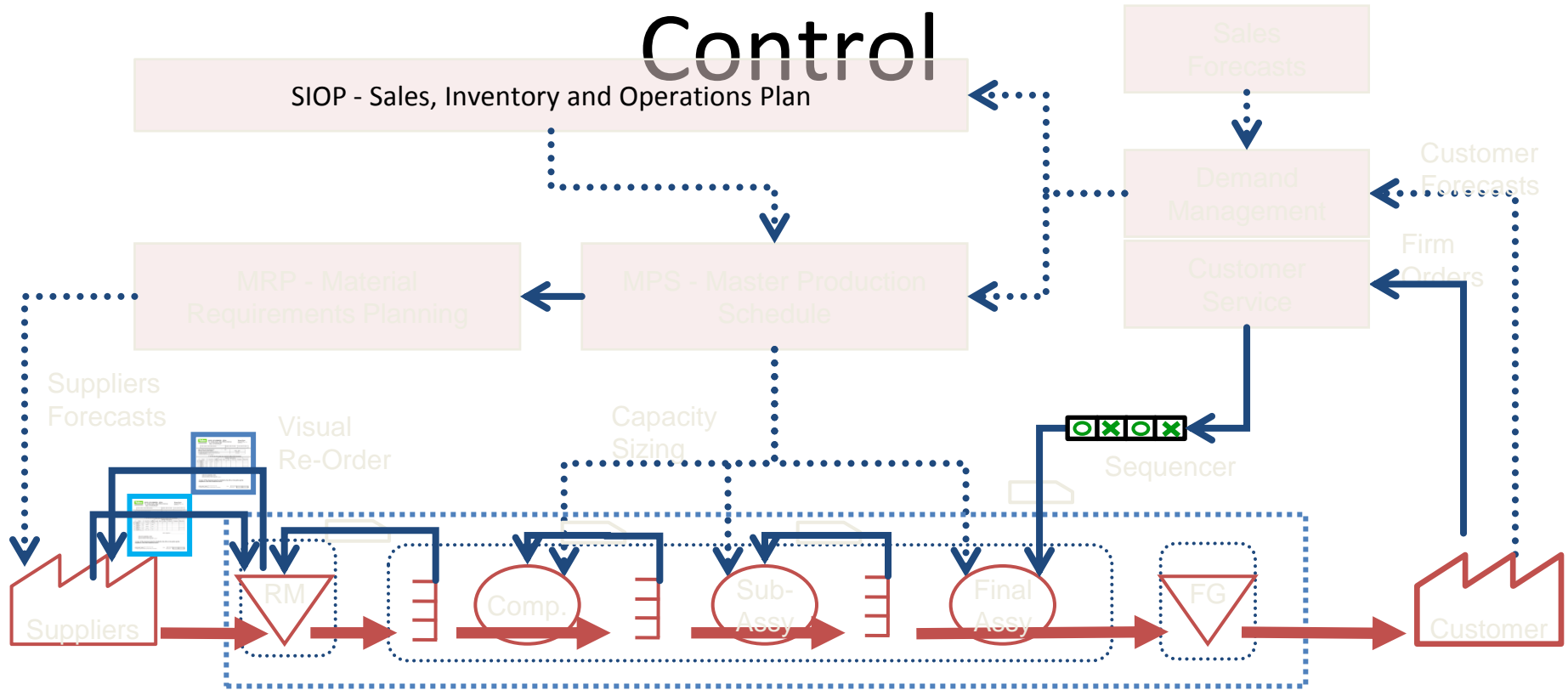
	Production by Anticipation	Production On time
The Right quantity		
Too much quantity		

- Good and robust SLOP/MPS process with validated capacity
- Implemented pull flow principle with KANBAN loops

Valeo Production Control and Material Management Framework



Valeo Manufacturing Planning and Control



Sales, Inventories & Operations Plan

SIOP

- Why ? (Sales, Inventories and Operations Plan)

- Get a business dashboard for next 18 coming months (rolling),
- Detect capacity constraints (supplier, production, internal resources)
- Get a cross-functional team agreement,
- 1 single set of figures, by product family.

- What ?

- Sales : Forecasts with Demand Management process
- Inventories : Inventory strategy,
- Operations : Capacity and quantity requirements (internal & external)

- How ?

- Identify issues and stakes by SIOP analyst,
- Compare current scenario with history.



internal view

18 months horizon

			Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11
Sales	Workings days		20	20	23	22	19	21	22	20	21	21	21
	Forecast Sales M-3	k€	6.595	7.916	9.545	8.780	9.340	9.853	8.162	7.385	10.498	10.028	9.634
	Forecast Sales M-2	k€	7.663	8.234	9.919	9.253	9.311	9.896	8.549	7.893	10.952	9.910	9.732
	Forecast Sales M-1	k€	7.857	8.432	9.872	9.914	9.311	9.896	8.102	8.083	10.134	9.840	9.714
	Budget sales	k€	7.415	7.659	8.490	7.694	7.284	8.532	6.965	5.359	8.559	7.806	7.501
	Actual Sales	k€	7.970	8.311	10.126	9.991	9.334	9.314	8.027	7.747	10.514	9.967	9.856
	Demand Plan Accuracy M-3	%	121%	105%	102%	108%	100%	94%	94%	98%	96%	101%	101%
	Actual Sales / Forecast	%	101%	99%	103%	101%	100%	94%	99%	96%	104%	101%	101%
	Actual Sales / Budget	%	107%	109%	119%	130%	128%	109%	115%	145%	123%	128%	131%
Production	Forecast M-1production	pcs	891.955	1.164.659	1.124.697	983.086	687.511	726.617	602.005	519.113	698.468	703.888	590.005
	Budget production	pcs	873.577	874.034	967.525	899.491	872.683	990.584	831.011	754.358	981.778	909.803	897.680
	Actual production	pcs	969.109	1.390.335	1.231.084	1.183.599	1.095.484	860.570	943.203	1.057.294	1.190.952	1.056.786	1.034.576
	Actual production / Forecast	%	109%	119%	109%	120%	159%	118%	157%	204%	171%	150%	175%
	Actual Production / Budget	%	111%	159%	127%	132%	126%	87%	114%	140%	121%	116%	115%
Inventory	Forecast M-1 Inventory	k€	3.610	3.506	3.443	3.704	3.960	3.888	4.460	3.661	3.418	3.764	3.755
	Budget Inventory	k€	3.102	3.037	2.792	3.367	3.355	2.894	4.474	3.827	3.508	3.739	3.711
	Actual Inventory	k€	3.766	3.844	3.888	3.825	3.916	3.615	3.964	4.189	3.793	3.678	3.456
	Actual Inventory / Forecast	%	104%	110%	113%	103%	99%	93%	89%	114%	111%	98%	92%
	Actual Inventory / Budget	%	121%	127%	139%	114%	117%	125%	89%	109%	108%	98%	93%
Direct labor	Forecast M-1 Direct labor	People	105	109	114	124	119	110	116	121	120	115	109
	Budget Direct labor	People	96	95	93	97	95	101	108	102	110	105	100
	Actual Direct labor	People	109	109	117	119	122	120	118	120	126	121	119
	Actual Direct labor / Forecast	%	104%	100%	103%	96%	103%	109%	102%	99%	105%	105%	109%
	Actual Direct labor / Budget	%	114%	115%	126%	123%	128%	119%	109%	118%	115%	115%	119%

Action plan

-> support by management decision

Vendor: HP

Version: 801 No. of Months: 10

Date	Order number	Order quantity
Total	4,812,324,128,000	489,526 PC
01/01/99	72,562,896,000	3,850 PC
02/01/99	7026,365,200,000	51,377 PC
03/01/99	5,631,959,872,000	47,329 PC
04/01/99	1,414,104,800,000	16,727 PC
05/01/99	19,671,972,832,000	92,344 PC
06/01/99	367,899,872,000	45,929 PC
07/01/99	4,801,244,384,000	47,101 PC
08/01/99	4,200,499,432,000	47,044 PC
09/01/99	219,244,144,000	25,191 PC
08/01/99	4,400,417,376,000	44,880 PC

[illegible][illegible]

Example of S/OP Flexible Plan

Planning Edit Goto Extras Views Settings System Help

Change Plan (Level-By-Level Planning)

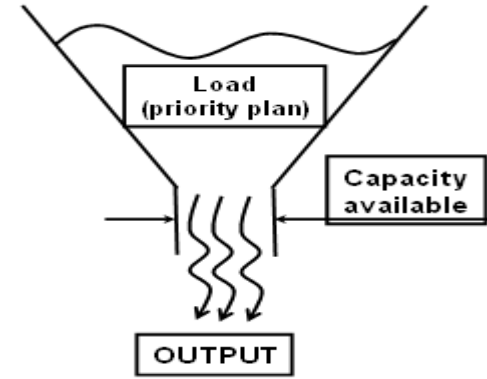
Characteristic Disaggregate row 0 column...

Sales organization S010
 Prod.group/material MPS AGILA RL OEM MPS Opel i Suzuki Agila RL OEM
 Plant CW01
 Version 001 draft SOP Inactive

Aggregate information	Un	0 colu...	M 09.2...	M 10.2...	M 11.2...	M 12.2...	M 01.2...	M 02.2...	M 03.2...	M 04.2...	M 05.2...	M 06.2...	M 07.2...	M 08.2...	M 09.2...	M 1
Sales Forecast	PC		11948	12156	14902	10886	4682									
Demand Arbitration	PC		11522	12320	12657	10000	10000	12000	12000	12000	12000	12000	12000	12000	12000	
Daily Demand	PC		523	586	632	434	476	600	545	571	600	545	571	545	545	
Shipping Plan	PC		11522	12320	12657	10000	10000	12000	12000	12000	12000	12000	12000	12000	12000	
Advance Arrears	PC															
Nr of Prod Days	PC		22	21	20	21	21	20	22	21	20	22	21	22	22	
Previous Production	PC															
MPS Production Plan	PC		12759	10292												
Total Production	PC	3162	7675	12640	11277	10290	10870	11620	12180	12200	11620	12180	11820	12000	8180	
Daily production	PC		348	601	563	490	517	581	553	580	581	553	562	545	371	
Target stock level	PC		4100	4420	3040	3330	4200	3820	4000	4200	3820	4000	3820	3820		
Target coverage	PC															
Stock level	PC	7947	4100	4420	3040	3330	4200	3820	4000	4200	3820	4000	3820	3820		
Days' supply			6,988	6,984	6,992	6,993	7,000	7,003	7,000	7,000	7,003	7,000	7,003	7,003	999,000	999

A SIOP is validated if the plan is achievable

- Capacity Analysis is a key process:
 - Without the resources to achieve the priority plan, the plan will be unworkable
 - Capacity planning involves calculating the capacity needed to produce in the future and



■ Demonstrated Capacity: finding ways of making that capacity available

→ The amount of work (output) that can be done in a specified time period. This is the available capacity measured from historical data.

■ Load (Capacity required by the Priority Plan):

→ The amount of released and planned work assigned to a facility for a particular time period. It is the amount of work within the facility.

Critical Capacity Analysis

Tool

- Why ?

- Detect capacity constraints (supplier, production, internal resources),
- Get a realistic capacity picture for next 18 coming month (rolling) to meet customer demand,
- Get a cross-functional team agreement,

- What ?

- Internal capacity : Resources (people & machine),
- External capacity : Capacity of suppliers.

- How ?

- Critical machine selected (SIOP only family view)
- Analyze various scenarios and check capacity situation with real customer data.

Capacity Analysis

Critical Capacity Tool (focus on critical production lines)

Site Location	SIOP Family	Process Code	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12
PTR SLP	TC PC	Flex Lines										
Nb of Calendar Days of the month			30	31	31	30	31	30	31	31	29	31
Nb. of Working Days of the month			see details per line									
Delins/Arbitrated Demand of the month (Unit)			47,284	33,120	51,272	57,828	70,988	92,660	71,920	109,400	111,300	112,620
SIOP Production Plan of the month (Unit)			47,448	35,040	52,932	61,820	70,988	92,660	71,920	109,400	111,300	112,620
Inventory Plan end of month (Unit)			154	2,084	3,744	7,736	8,752	9,618	9,618	9,618	9,618	9,618
Demonstrated Capacity (Unit/Day)			1,758	1,758	1,758	1,758	1,758	1,758	1,758	1,758	1,758	1,758
Demonstrated Capacity of the month (Unit)			49,224	42,192	50,982	47,466	50,982	50,982	38,676	50,982	49,224	50,982
Actual TRP of previous month (%)			40.85%	40.85%	40.85%	40.85%	40.85%	40.85%	40.85%	40.85%	40.85%	40.85%
TRP Target of the month (%)			46.70%	39.13%	41.67%	46.33%	47.67%	50.00%	51.67%	49.50%	50.75%	53.25%
Potential Capacity at TRP Target (Unit/Day)			2,009	2,525	2,688	2,988	3,074	3,224	3,331	4,256	4,364	4,580
Potential Capacity at TRP target of the month (Unit)			56,266	57,384	74,413	75,857	89,146	93,499	73,285	118,882	118,298	125,794
Load Rate vs Arbitrated Demand (%)			96.06%	78.50%	100.57%	121.83%	139.24%	81.75%	185.96%	214.59%	226.11%	220.90%
Load Rate vs Production Plan (%)			96.39%	83.05%	103.82%	130.24%	139.74%	111.75%	185.96%	214.59%	226.11%	220.90%
Load Rate vs Production Plan at Target (%)			84.33%	61.06%	71.13%	81.50%	79.67%	89.10%	98.14%	92.02%	94.08%	89.53%
Comments : Simulation 3 (=sim1+sim2) Working days item sim1: 7 days/week (Flex1, 2, 3) TRP item Sim2: Targets to match Nanjing Output - Flex 1: 1500/day (70% TRP) as of Jan 12 - Flex 2: 1500/day (70% TRP) as of Jan 12 - Flex 3: 1500/day (70% TRP) as of June 12			Start Flex 3			Start flex 4						

Site Location	SIOP Family	Process Code	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May
Site Location	SIOP Family	Process Code	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May
PTR SLP	GMX23	Flex Line												
Delins/Arbitrated Demand of the month (Unit)			47,284	33,120	51,272	57,828	70,988	92,660	66,420	93,300	95,300	96,620	97,800	101,000
SIOP Production Plan of the month (Unit)			47,448	35,040	52,932	61,820	72,334	92,660	66,420	93,300	95,300	96,620	97,800	101,000
Inventory Plan end of month (Unit)			154	2,084	3,744	7,736	8,752	9,762	8,762	8,762	8,762	8,762	8,762	8,762
Comments : No simulation before Q4 2011 and SLP from November 2011 (date capacity in Asia)														

GM

Site Location	SIOP Family	Process Code	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12
PTR SLP	Ford 1 EL	Flex Line												
Nb of Calendar Days of the month			30	31	31	30	31	30	31	31	29	31	30	31
Nb. of Working Days of the month			20	21	21	20	21	20	21	21	20	21	20	21
Delins/Arbitrated Demand of the month (Unit)			6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500
SIOP Production Plan of the month (Unit)			6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500
Inventory Plan end of month (Unit)			0	0	0	0	0	0	0	0	0	0	0	0
Demonstrated Capacity (Unit/Day)			0	0	0	0	0	0	0	0	0	0	0	0
Demonstrated Capacity of the month (Unit)			0	0	0	0	0	0	0	0	0	0	0	0
Actual TRP of previous month (%)			0	0	0	0	0	0	0	0	0	0	0	0
TRP Target of the month (%)			0	0	0	0	0	0	0	0	0	0	0	0
Potential Capacity at TRP Target (Unit/Day)			0	0	0	0	0	0	0	0	0	0	0	0
Potential Capacity at TRP target of the month (Unit)			0	0	0	0	0	0	0	0	0	0	0	0
Load Rate vs Arbitrated Demand (%)			0	0	0	0	0	0	0	0	0	0	0	0
Load Rate vs Production Plan (%)			0	0	0	0	0	0	0	0	0	0	0	0
Load Rate vs Production Plan at Target (%)			0	0	0	0	0	0	0	0	0	0	0	0
Comments : Unknown name - no														

FORD

Site Location	SIOP Family	Process Code	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May
PTR SLP	TC PC	Flex 4												
Nb. of Calendar Days of the month			30	31	31	30	31	30	31	31	29	31	30	
Nb. of Working Days of the month			20	21	21	20	21	20	21	21	20	21	20	
Delins/Arbitrated Demand of the month (Unit)			23,800	20,400	24,600	22,950	29,700	35,000	24,600	23,800	24,600	23,800	23,800	
SIOP Production Plan of the month (Unit)			23,800	20,400	24,600	22,950	29,700	35,000	24,600	23,800	24,600	23,800	23,800	
Inventory Plan end of month (Unit)			0	0	0	0	0	0	0	0	0	0	0	
Demonstrated Capacity (Unit/Day)			0	0	0	0	0	0	0	0	0	0	0	
Demonstrated Capacity of the month (Unit)			0	0	0	0	0	0	0	0	0	0	0	
Actual TRP of previous month (%)			0	0	0	0	0	0	0	0	0	0	0	
TRP Target of the month (%)			0	0	0	0	0	0	0	0	0	0	0	
Potential Capacity at TRP Target (Unit/Day)			0	0	0	0	0	0	0	0	0	0	0	
Potential Capacity at TRP target of the month (Unit)			0	0	0	0	0	0	0	0	0	0	0	
Load Rate vs Arbitrated Demand (%)			0	0	0	0	0	0	0	0	0	0	0	
Load Rate vs Production Plan (%)			0	0	0	0	0	0	0	0	0	0	0	
Load Rate vs Production Plan at Target (%)			0	0	0	0	0	0	0	0	0	0	0	
Comments :														

Prod 1

Site Location	SIOP Family	Process Code	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May
PTR SLP	TC PC	Flex 4												
Nb. of Calendar Days of the month			30	31	31	30	31	30	31	31	29	31	30	
Nb. of Working Days of the month			20	21	21	20	21	20	21	21	20	21	20	
Delins/Arbitrated Demand of the month (Unit)			23,800	20,400	24,600	22,950	29,700	35,000	24,600	23,800	24,600	23,800	23,800	
SIOP Production Plan of the month (Unit)			23,800	20,400	24,600	22,950	29,700	35,000	24,600	23,800	24,600	23,800	23,800	
Inventory Plan end of month (Unit)			0	0	0	0	0	0	0	0	0	0	0	
Demonstrated Capacity (Unit/Day)			0	0	0	0	0	0	0	0	0	0	0	
Demonstrated Capacity of the month (Unit)			0	0	0	0	0	0	0	0	0	0	0	
Actual TRP of previous month (%)			0	0	0	0	0	0	0	0	0	0	0	
TRP Target of the month (%)			0	0	0	0	0	0	0	0	0	0	0	
Potential Capacity at TRP Target (Unit/Day)			0	0	0	0	0	0	0	0	0	0	0	
Potential Capacity at TRP target of the month (Unit)			0	0	0	0	0	0	0	0	0	0	0	
Load Rate vs Arbitrated Demand (%)			0	0	0	0	0	0	0	0	0	0	0	
Load Rate vs Production Plan (%)			0	0	0	0	0	0	0	0	0	0	0	
Load Rate vs Production Plan at Target (%)			0	0	0	0	0	0	0	0	0	0	0	
Comments :														

Prod 4

SIOP														
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Prod 1

Prod 4

June 12

Master Production Schedule

MPS

- Why ? *(Master Production Schedule)*
 - Get a realistic production schedule for next 15 coming weeks (rolling) to meet customer demand
 - Picture by machine/process/line,
 - Get a cross-functional team agreement,
- What ?
 - Internal capacity : Resources (people & machine),
 - External capacity : Capacity of suppliers.
- How ?
 - Identify issues and actions by MPS analyst (SCM department),
 - Compare current scenario with history,
 - Analyze various scenarios and check capacity situation



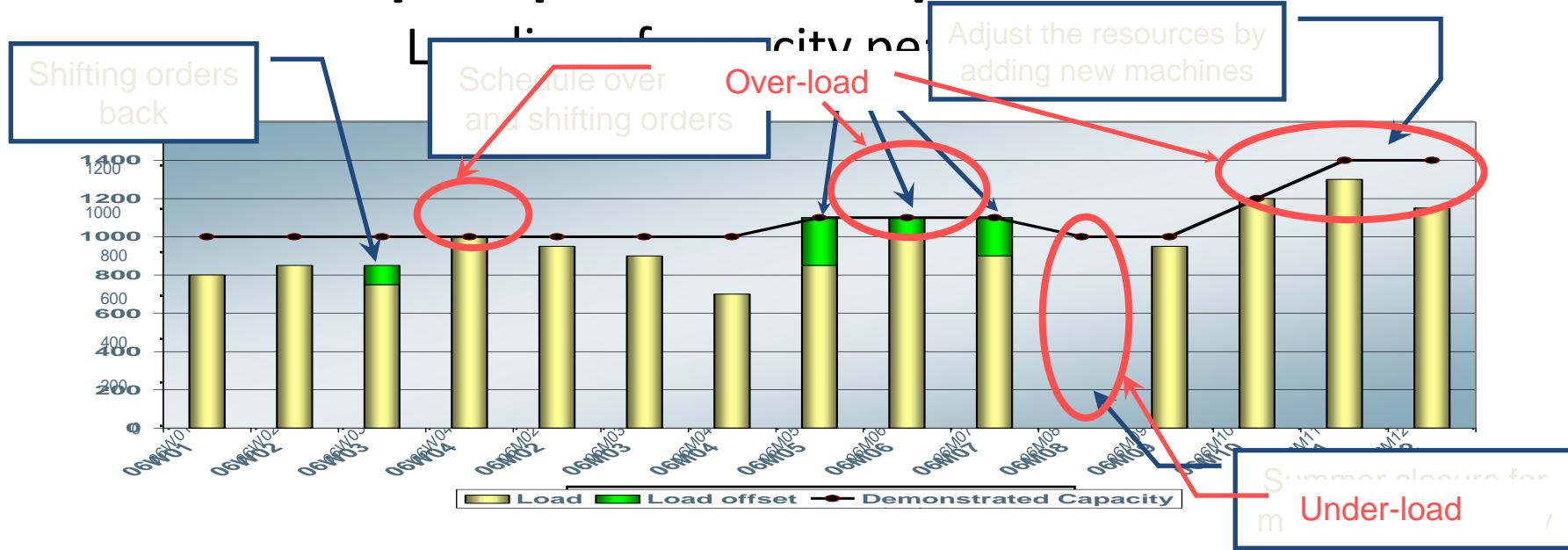
(Master Production Schedule)

- Not for order releases (priority), it will be done by sequencer

- Internally it provides the forecasted demand per resource/shift

- Externally it provides material forecasts to the suppliers

MPS preparation process



• Capacity Management :

- Short and mid-term : labor resources, overtime, WE shifts, opening days
- Long-term : new equipments, transfers, investments, ...
- How to make the plan work ? → leveling, adaptation !
- Target: stable production and material flow, no short term hire

Example of MPS plan (SAP)

Change Plan (Level-By-Level Planning)												
Characteristic Disaggregate row 0 column...												
Sales organization	S010											
Prod.group/material	MPS-B0 MPS-B0											
Plant	CW01											
Version	A00 Active version Active											
Aggregate information	Un	0 column	W 35.2004	W 36.2004	W 37.2004	W 38.2004	W 39.2004	W 40.2004	W 41.2004	W 42.2004	W 43.2004	W 44.2004
MPS-B0 A003												
Nr of Prod Days	PC		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	
Capacity Work Center (d)	PC		8,000	10,000	10,000	8,500	5,000	6,000	5,000	5,000	5,000	
Load Work Center (h)	PC		201	248	232	195	70	140	100	110	110	
Load Rate Work Center (...)	PC		105	103	97	96	58	97	83	92	92	
SOP Sales	PC											
Total Demand	PC		40112	1300			1100					
Demand Arbitration	PC		40112	12000	12000	11000	10000	13000	10000	11000	11000	
Shipping Plan	PC		20686	12000	23000	19426	10000	13000	10000	11000	11000	
Advance Arrears	PC		-19426	-19426	-8426							
Arbitrated Demand Mix	PC		61,5	100,0	100,0	100,0	100,0	100,0	100,0	100,0	100,0	
Production Plan SOP	PC											
Total Production	PC	2000	20000	12000	23000	19426	14000	14000	10000	11000	11000	
Daily production	PC		4000	2400	4600	3885	2800	2800	2000	2200	2200	
Stock level	PC	686					4000	5000	5000	5000	5000	
Days' supply							1,538	2,500	2,273	2,273	999,000	
MPS coverage in pces	PC		4000	4000	4000	4000	4000	5000	5000	5000	5000	
MPS coverage in days	PC											

Material Requirement Plan

Material Requirement Plan

- The Material Requirements Plan (MRP) is a priority plan used to plan “dependent” demand based upon the MPS

—**Independent** demand: demand defined as being not related to the demand of any other product (demand for MPS items). Independent demand must be forecasted.

📄 Note: when you deliver intermediate parts to a customer, these also need to be independently forecast!

June 12 —**Dependent** demand: demand directly related to the demand

Material Requirements Planning (Standard)

1- Net Requirements Planning and Normal Parameters

Detailed Information	Un	0 column	W 23.2004	W 24.2004	W 25.2004	W 26.2004	W 27.2004	...	W 37.2004
Independent Requirements	PC	20	690	1200	1120	1090	1000		
Planned Receipts	PC		700	0	0	0	0		
Projected Available Stock	PC	300	310	-890	-2010	-3100	-4100		
Safety Stock	PC		250	250	250	250	250		
Available Stock	PC		60	-1140	-2260	-3350	-4350		
Shortage Qty	PC		0	1140	2260	3350	4350		
Requirement (Intermediate)	PC		0	1140	1120	1090	1000		
Scrap			0	1267	1244	1211	1111		
Lot Size			0	1300	1300	1300	1200		
Lead Time		0	1300	1300	1300	1200	...		
Requirement	PC	0	1300	1300	1300	1200	...		
Planned Order	PC	0	1300	1300	1300	1200	...		

Safety Stock	250
Assy Scrap	10%
Lot Size	100
In House LT	1

Netting

Qty Adjustments

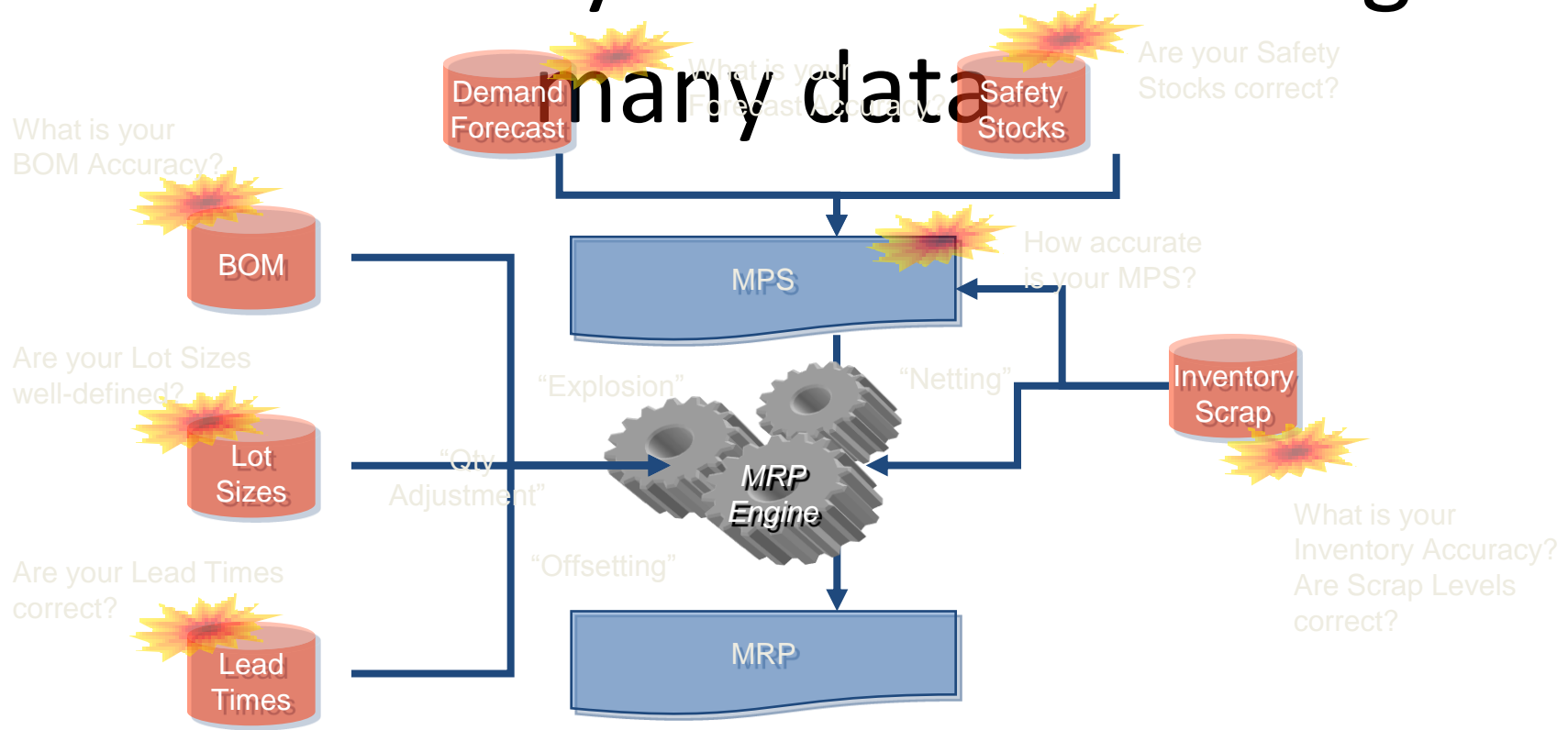
Offsetting

Explosion

Detailed Information	Un	0 column	W 23.2004	W 24.2004	W 25.2004	W 26.2004	W 27.2004	...	W 37.2004
Dependent Requirements	PC	0	2600	2600	2600	2400	...		
Planned Receipts	PC		2500	0	0	0	0		
Projected Available Stock	PC	1500	1400	-1200	-3800	-6200	...		
Safety Stock	PC		1500	1500	1500	1500	1500		
Available Stock	PC		-100	-2700	-5300	-7700	...		
Shortage Qty	PC		100	2700	5300	7700	...		
Requirement (Intermediate)	PC		100	2600	2600	2400	...		
Scrap			105	2737	2737	2526	...		
Lot Size			500	3000	3000	3000	...		
Lead Time		500	3000	3000	3000		
Requirement	PC	500	3000	3000	3000		
Planned Order	PC	500	3000	3000	3000		

Safety Stock	1500
Assy Scrap	5%
Lot Size	500
Delivery Time	1
Quantity Per	2

MRP is only a calculator using



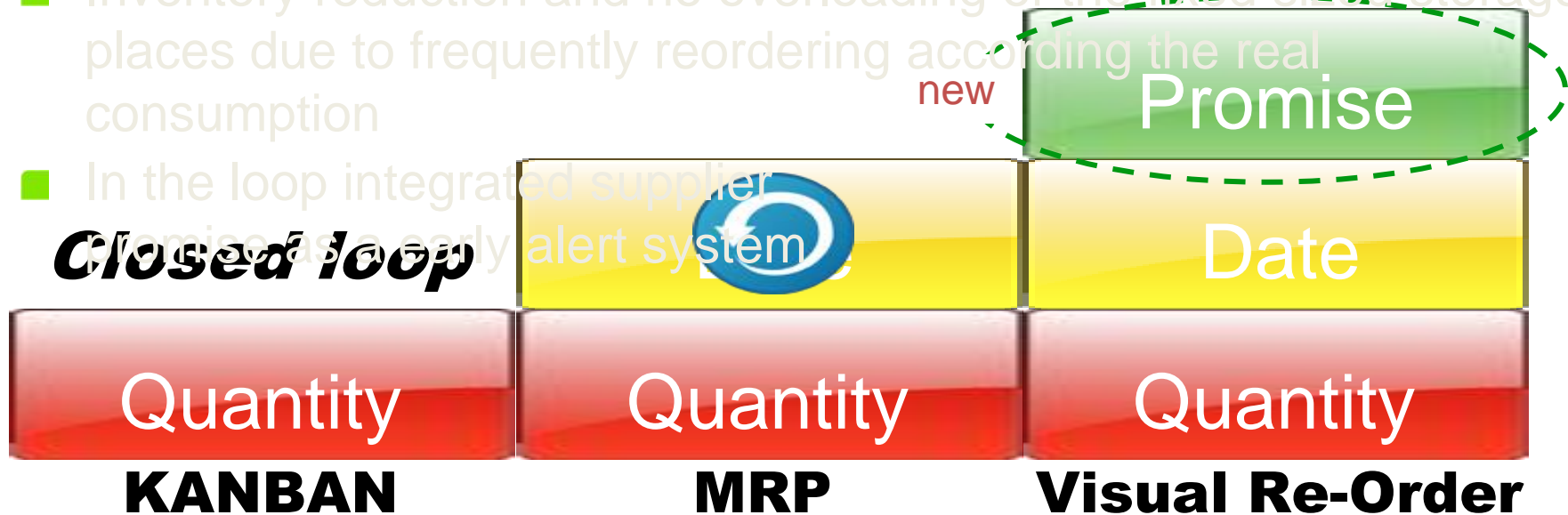
How accurate is your MRP...?

Visual Re-Order

Visual Re Order (VRO)

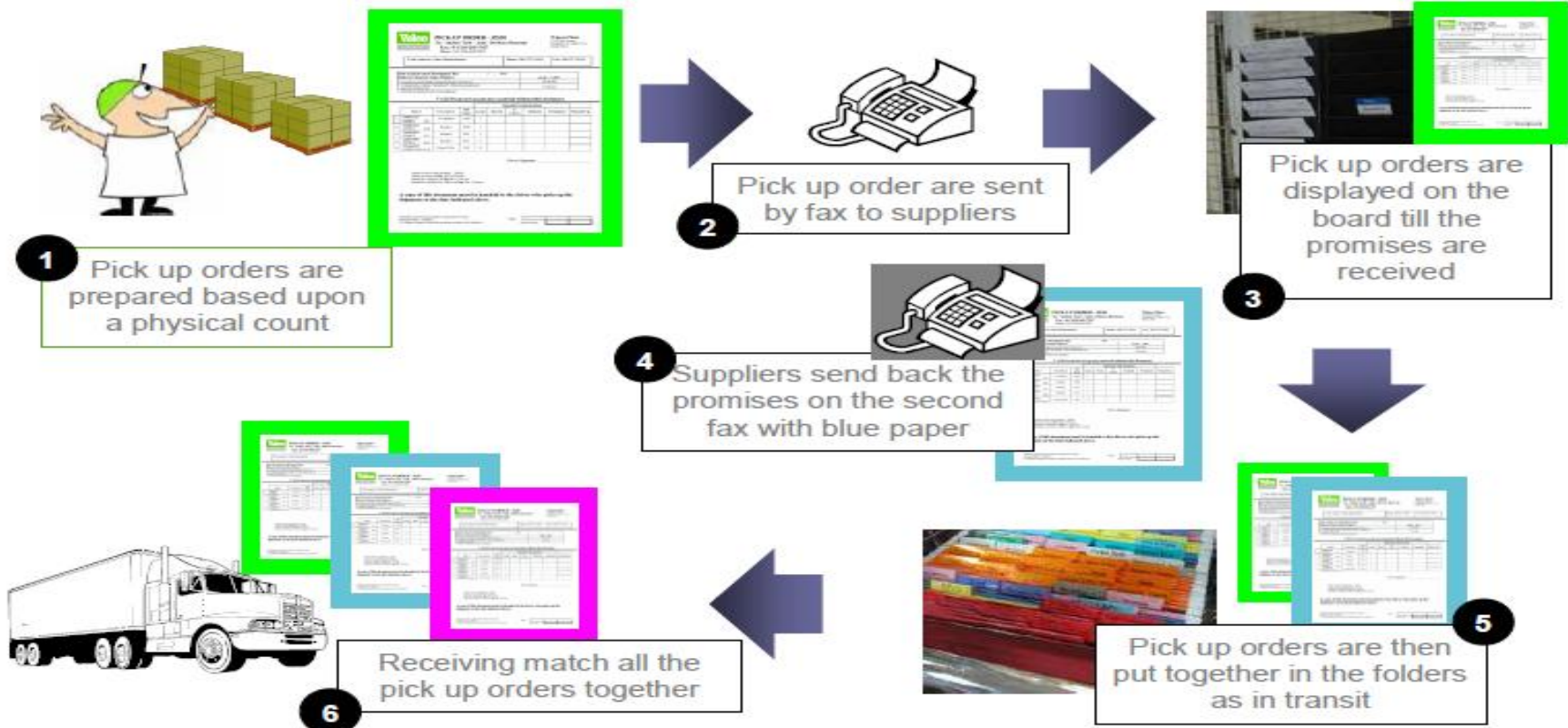
Benefits

- “Visual-System” with real inventory for reorder planning
- High stock accuracy due to regularly counting
- Quick changes in case of demand variations possible
- Inventory reduction and no overloading of the fixed sized storage places due to frequently reordering according the real consumption
- In the loop integrated supplier promise as a early alert system



Visual Re Order (VRO)

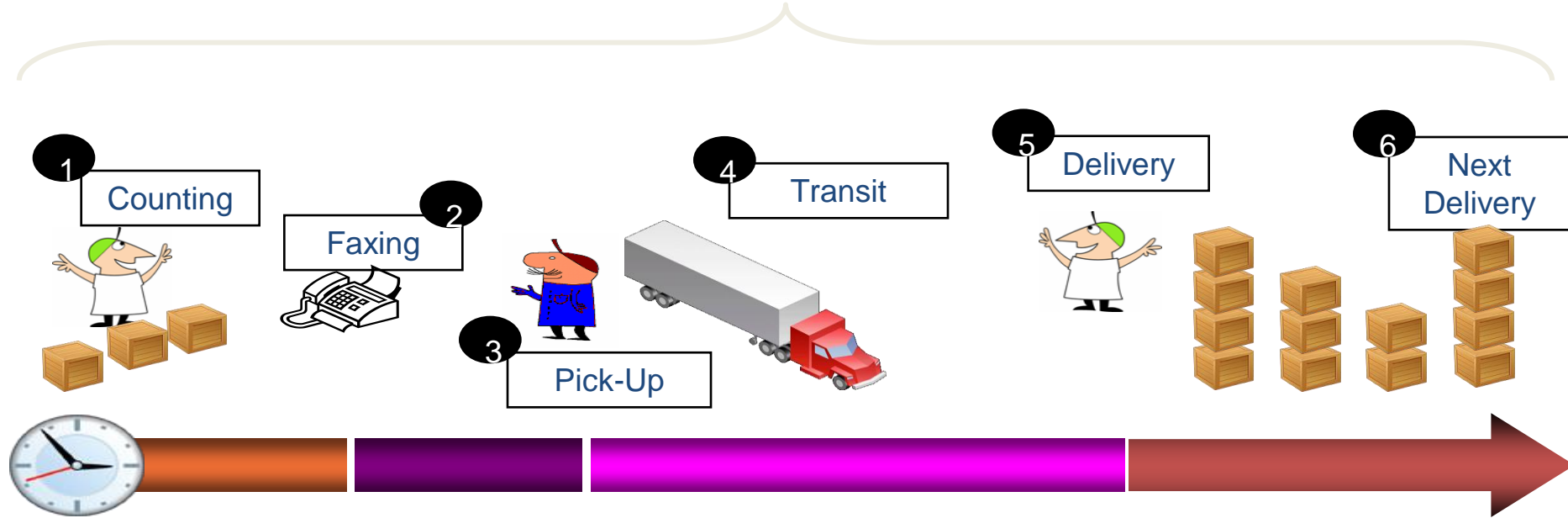
Overview of the loop



Visual Re Order (VRO)

Loop calculation

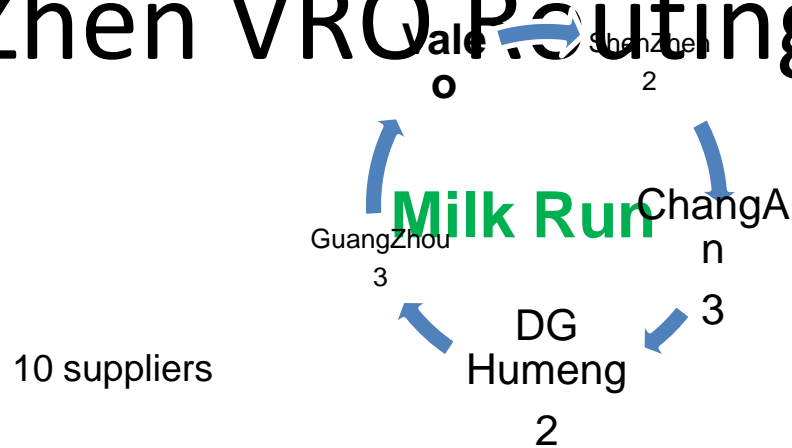
Total Lead Time



$$\text{VRO Loop} = \text{Daily Usage} \times \text{Total Lead Time}$$

ShenZhen VRO Routing

South China VRO



East China VRO

ShenZhen



East China

11 suppliers

Milk Run

12 Suppliers

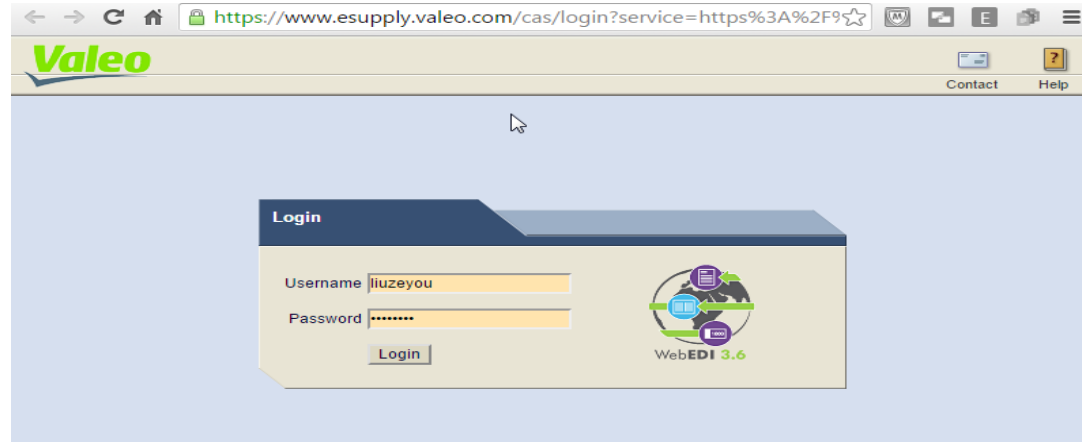
3 city

ShangHai

SuZhou

NingBo

Login screen



Function

- Electronic order transmission.
- ASN & Rich receiving.
- Modify/Inquiry delivery inform.

Rich Receiving

Shipping data

Number of transport units: 15

Net weight: 5650.00 kg

Plant (supplier):

Delivery date (target): 05/18/2007

Delivery time (target): 00:00

Mode of transport:

Means of transport:

Carrier:

Comment:

Back Save Delete Complete Weights Generate Shipping advice Picking list Dispatch list

1.Create package by Supplier

ODETTE Base Package - Microsoft Internet Explorer provided by Valeo

Valeo

Please select transaction type ...

User name: AUTOSPRING

Delivery and transport data > Shipment for plant: WUXI 法雷奥汽车安全系统(无锡)有限公司 / WUXI, Del

Shipping number: 26

Delivery notes

Transport units

Shipping data

Delivery notes

Create further delivery notes

ATUOS	Item	Date	Item number/ Name	Eng. chg
100122	1	04/20/2007	000000000029001512/左后内开启钮簧	
100122	2	04/20/2007	000000000029001513/右后内开启钮簧	
100122	3	04/20/2007	000000000029001514/左释放臂扭簧	
100122	4	04/20/2007	000000000029001515/右释放臂扭簧	

Back Save Delete Complete Weights Generate Shipping advice Picking list Dispatch list

2.Create shipping data by Supplier

Web-FDI

ODETTE Base Package - Microsoft Internet Explorer provided by Valeo

Valeo [Please select transaction type ...]

User name: AUTOSPRING

Delivery date (target): 04/23/2007 Delivery time (target): 14:00
Mode of transport: Transport means key:
Means of transport: Dutiable goods: No
Carrier: Committal date:
Comment:

Delivery notes Transport units

Delivery notes

No. ATUOS	Item	Date	Item number/ Name
100122	1	04/20/2007	000000000029001512/左后内开启钮簧
100122	2	04/20/2007	000000000029001513/右后内开启钮簧
100122	3	04/20/2007	000000000029001514/左释放臂扭簧
100122	4	04/20/2007	000000000029001515/右释放臂扭簧

Back Send RDT shipping note Delivery notes Shipping order

3.Send ASN by supplier

Order transmission



4.Valeo receiving by Scanning barcode.

Shop Floor Scheduling

Just In Time

Physical flow management

Make to Stock



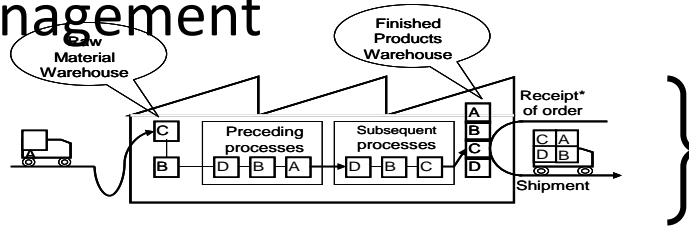
Replenishment



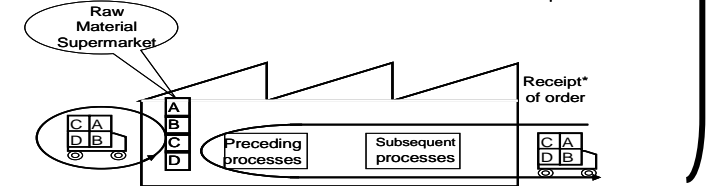
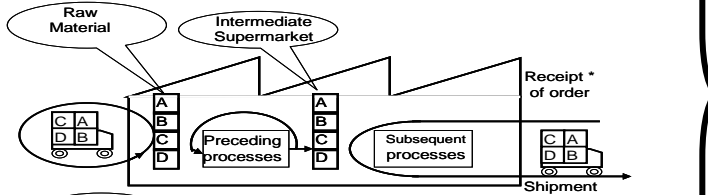
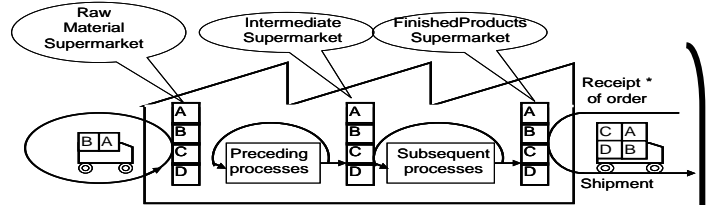
Assemble to Order



Build To Order



Push flow

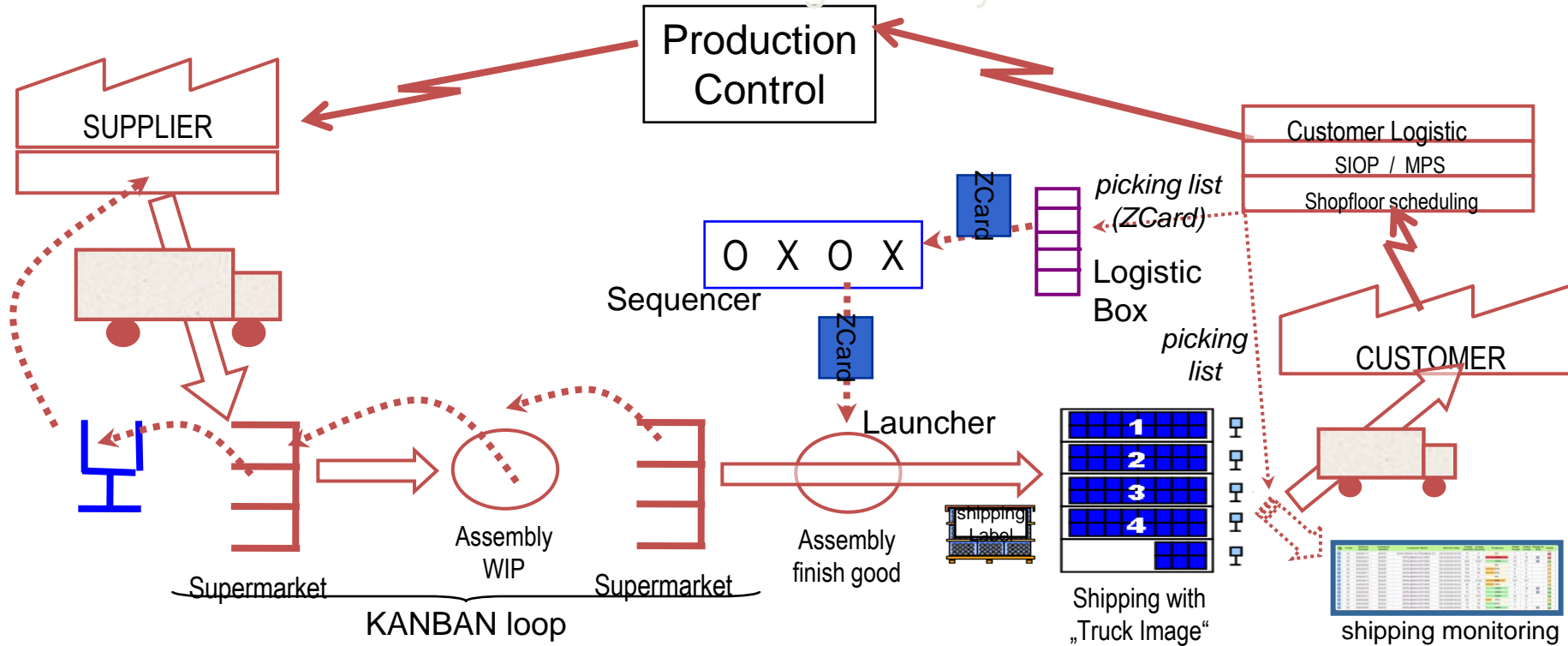


Pull flow

Shopfloor scheduling

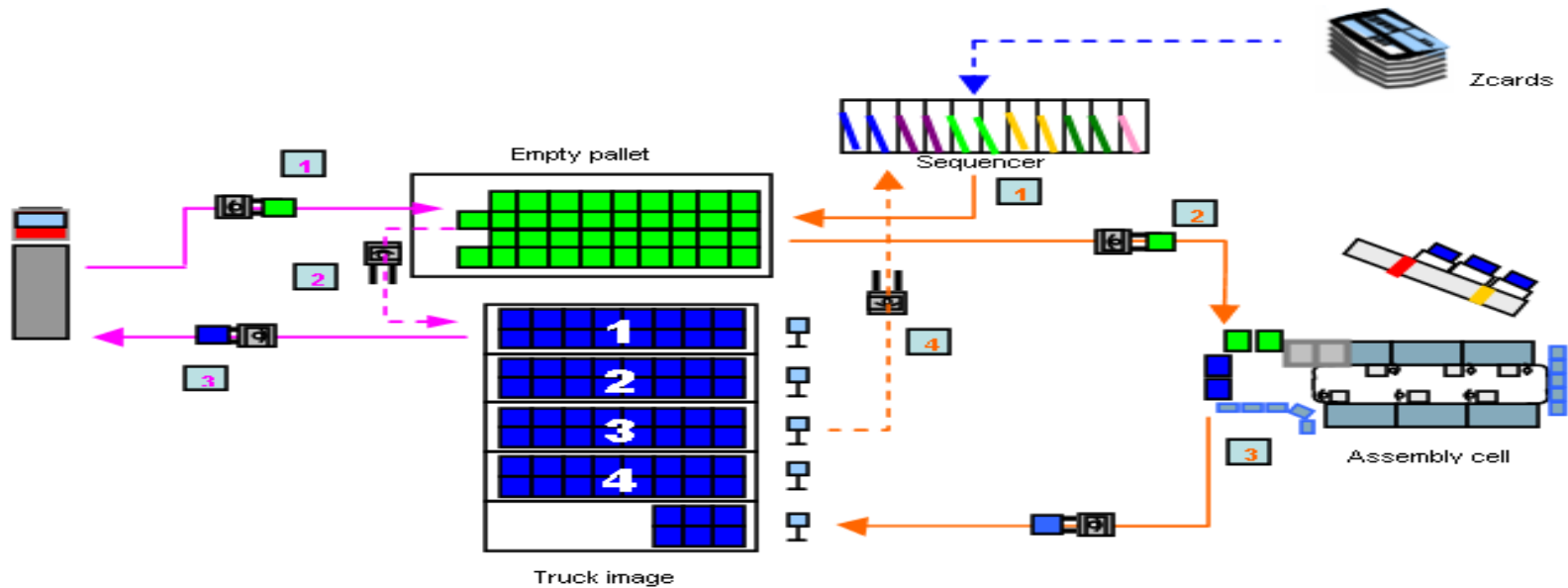
Built-To-Truck (BTT / 3b) = Assemble to Order+Truck Image

- Flow: Assemble to Order with minimum stock at shipping
- Focus: Production orders according delivery note linked to a truck

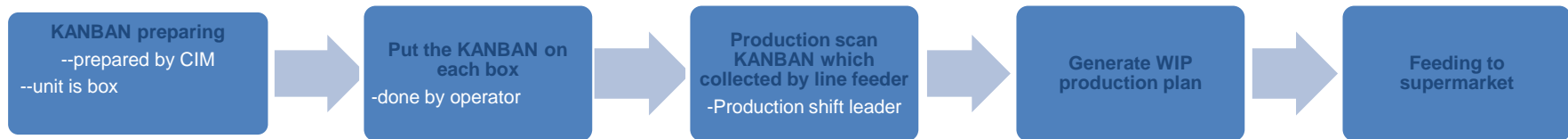


Build To Truck over view

1 ZCARD = 1 container (UM or UMS) or 1 box (UC)



Internal Pull-Flow



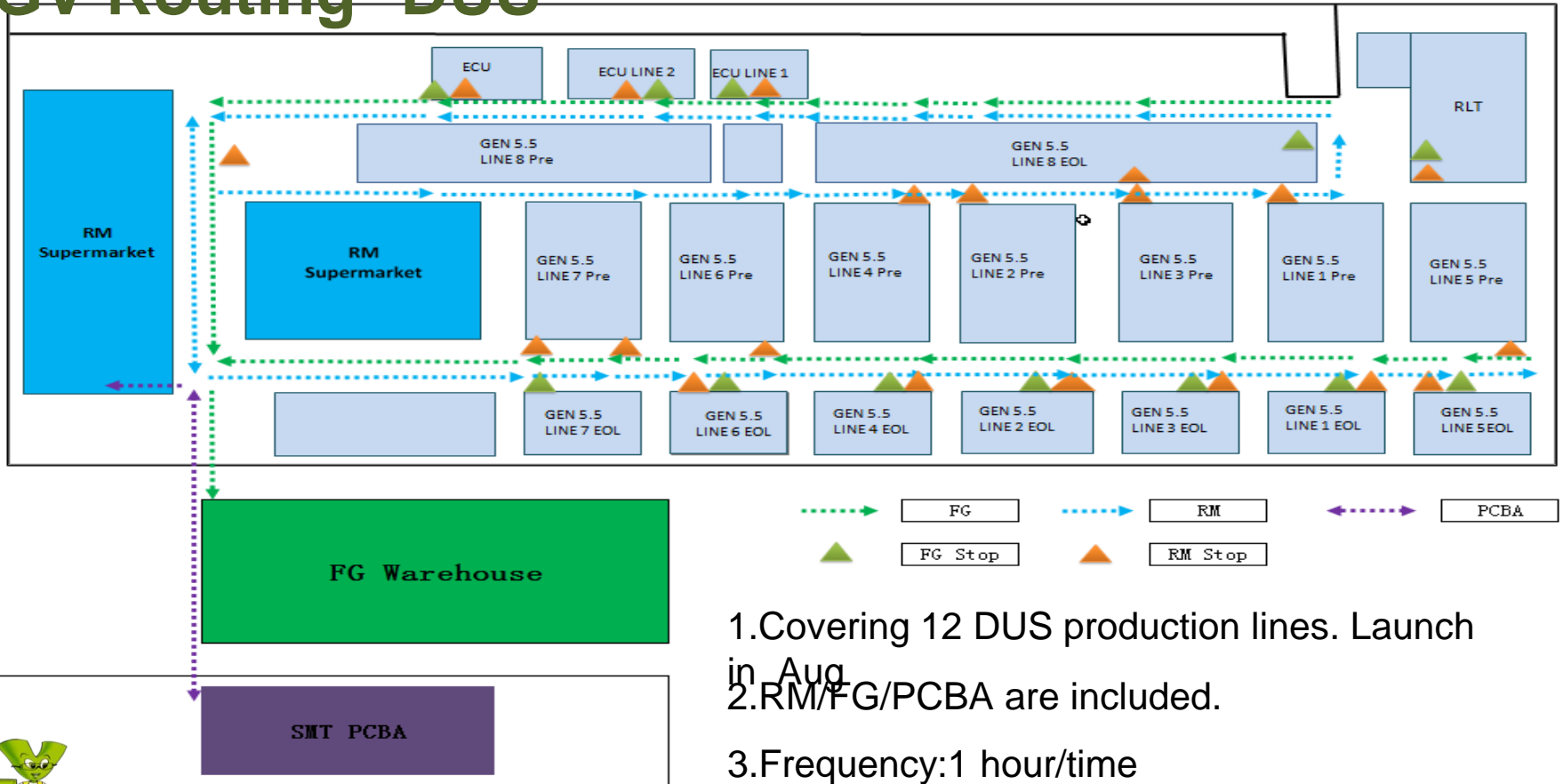
机械公混白炭生产计划

第1页

生产单号	生产日期	任务启动时间	预计完成时间	生产状态		
0124	2015-04-10	2015-04-10 07:55:00	2015-04-10 18:55:00	等待生产		
序号	物料号	需求数量	当前库存数量	计划日期	仓库	生产状态
1	PX077600040	1	8	1400	Right Thinner	等待生产
2	PX075200060	1	6	400	Right Thinner	等待生产
3	PX025360010	1	2	1800	Right Thinner	等待生产
4	PX031210020	1	112	100	Right Thinner	等待生产



AGV Routing--DUS



1. Covering 12 DUS production lines. Launch in Aug
2. RM/FG/PCBA are included.
3. Frequency: 1 hour/time





Automotive technology, naturally