
-Candidate Motivation Letter

Name of Candidate: Julia Wu
Chapter: Banking & Securities Working Group
Position: Vice Chairman



Motivation Letter

Please insert text (not more than 150 words)

My name is Julia. I used to be the vice chairman of the Banking Working group, proactively driving dialog with Shanghai governments and regulators to promote the interests of the chamber.

If I were elected, I would focus on below three themes

- a) Proposition strategically as a bridge between EU and China government in strengthening the active dialogue, connectivity and collaboration in economic, trade and financial areas
- b) Be a strategic advisor/partner with Shanghai government and regulars in the economic and financial reform, especially in supporting and participating Shanghai as a forerunner in an international financial center by means of Shanghai FRZ and RM internationalization
- c) Proactively voice the interests and expectations on behalf of EU chamber for the members to benefit from china economic and financial reform

It is very exciting time for China as well as EU under the new China leadership, it is critical that the chamber members work closely to leverage this special and encouraging period ever in China history. Let us work together to get the most of this upcoming golden time.

Thank you

Biography

Please insert text (not more that 150 words)

Based in Shanghai, Julia is a member of the HSBC China (HBCN) EXCO, responsible for managing and overseeing the entire Global Banking Client Management business, covering Mainland Chinese Corporates, Financial Institutional Group, Multinationals, Hong Kong and Taiwan Corporates, Risk Analysis Unit and Business Management.

Prior to joining HSBC in 2011, Julia Wu spent more than 10 years in Deutsche Bank, holding various senior management positions, including General Manager of Shanghai Branch, China Head of Global Transaction Banking and Corporate Banking Coverage, covering Corporate Coverage, Cash Management, Trade Finance, Capital market Sales, FI and Trust & Securities Service. Julia had extensive experience on working with local governments, regulators and alliance with local banks.

Before that, she worked in various financial institutions in US. She has about 20 years' working experience in the Banking industry in both US and China.

Julia got her MBA degree from Marriott School of Management, Brigham Young University, USA in 1988.