

Candidate Motivation Letter

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| Name of Candidate | CARLO DIEGO D’ANDREA 代开乐 |
| Position | CHAIRMAN OF THE BOARD |
| Chapter | EUCCC Shanghai |



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| <p>Motivation Letter 动机函</p> |
| <p>Dear Members,</p> <p>This is not the first time I run for a position in the Board of Directors of the EUCCC Shanghai, but it is certainly one of the most significant for me.</p> <p>I have been holding an active relationship with the EUCCC since a long time ago: member since I arrived in Nanjing in 2005, Board Director for three years and Chairman of the Board of Directors in the Nanjing Chapter. I moved later to Shanghai and I got elected as Chair of the legal and competition working group. As many of you know, I am currently the Vice Chairman of the Board of Directors of the Shanghai Chapter</p> <p>In these last few months, I often have asked myself why I feel so determined to commit myself even to a greater responsibility. There may be more than an answer but all of them are fed by the belief that I would be fully at the disposal of the Chamber and their member companies’ regardless to borders and languages, as I do every day in my job environment.</p> <p>In my previous positions at the Chamber, both in Nanjing and Shanghai, I successfully experienced what this means: investing lots of energy in enlarging the number of members, encouraging each of them to be active and increasing the affection and the trust towards common goals and strategies, be always available and accountable, listening and try to understand the different needs of our members and never let any request be under estimated.</p> <p>Finally, I believe the program I intend to implement during next term will enable us to develop as a community:</p> <ol style="list-style-type: none"> 1. Saving your time with effective and fast delivery of our communication and a motivated staff; 2. Making Government affairs stronger and more dynamic; 3. Better coordinating the EUCCC Chapters in order to cover all the Yangtze River area; 4. Optimize the events’ organization; 5. Enlarging the number of active members of each working group; <p>The chances to have these goals done are in your hands.</p> <p>Thank you for choosing me!</p> |

Biography

PERSONAL CAREER

Apr 2014 till now > **Vice Chairman of the Board - EUCCC Shanghai Branch**

Apr 2014 till now > **Chair of Legal & Competition working group – EUCCC Shanghai Chapter**

Dec. 2016 – till now > **Board Director – W.I.L.L. Foundation Shanghai**

Apr 2012 – Apr 2014 > **Chairman of the Board - EUCCC Nanjing Chapter**

PROFESSIONAL CAREER

Aug 2013 till now > **Founding partner - Attorney at law of D'Andrea & Partners Law Firm**

From 2009 to July 2013 Carlo was the **Managing Partner** of the Greater China of leading European law firm (Nanjing and Shanghai offices).

From 2007 to 2009 Carlo was **the representative** of a leading European law firm Nanjing Rep. Off.

Started working in China since 2005 in Nanjing for an European law firm– Nanjing Rep. Off. as **legal clerk**.

EDUCATION

2005 – 2007 **Nanjing Normal University** Chinese language

2004 – 2005 **Libera Università Internazionale degli Studi Sociali Guido Carli** Corporate advisor Master's degree

2003 – 2004 **Universitat de Barcelona** International law, Specialization Course

1997 – 2004 **Università degli Studi di Teramo** Law school, Degree

AREAS OF PRACTICE

Foreign Director Investment Mergers and Acquisitions Antitrust procedure

Strategies related to Intellectual Property

Drafting of commercial Contracts

Controversy on labour law

Dispute resolution.

LANGUAGES

Italian (native)

Mandarin Chinese

English

Spanish

Russian

WRITER

Author of business guides: FTZ Free Trade Zones in China, IPR Intellectual Property Rights in China, Constantly holds columns, interviews and editorial collaborations with international magazines, online as well as printed.

ACADEMIC CAREER

Oct. – Dec. 2016 > **Creator and Lecturer of Course** “Introduction to Italian Civil and Commercial law” – Nanjing University School of Law

May 2015 > **Lecture of Italian Civil and Commercial Law-** Koguan Law School of Shanghai JiaoTong University as well as **Chinese civil Law** to the Università' degli Studi di Teramo.