

Candidate Motivation Letter

Position: States' Representative – Executive Committee, EUCCC

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| Name: | Javier Warleta Warleta |
| Position: | Chief Representative Officer |
| Company: | MAPFRE S.A. |
| Country Rep.: | Spain |



Motivation Letter:

Since my first year in China, back in 2005, I joined the European Union Chamber of Commerce in China, and started an active role in the Insurance Working Group.

With good team work and dedication, we developed and maintained a friendly but firm relation with the industry regulator, not absent of the unavoidable conflicts but honest and of utmost respect. We also supported the different efforts made by delegations from the EU that have worked in defending the interest of EU in China, especially in regard to –but not limited to- the finance industry.

Recently, the global geopolitical situation is representing a challenge for the interest of the EU. Economic relations are becoming more and more important in the current political panorama, and China is not only a key market for EU companies, but is in its way to be one of the most difficult competitors, in an era where it's insistence in opening their economy, means mainly to open other markets to their own economy. The EU Chamber of Commerce in China plays a key role in defending the interests of all of us, and I would love to receive the opportunity to collaborate in that goal.

Qualifications:

Member of Insurance Working Group of EUCCC from 2005 to 2010, being appointed Vice Chair in 2006 and 2007, and elected Chair in 2008/09.

President of the Spanish Chamber of Commerce in the Philippines from 2013 to 2015. Member of the Steering Committee of the European Chamber of Commerce of the Philippines (ECCP) from 2014 to 2015.

Vice President of the Spanish Chamber of Commerce in Beijing, since October 2015. Member of the National Committee since 2016 and National Treasurer of the Spanish Chamber of Commerce in China.

Vice Chair of the Insurance Working Group of the EUCCC, since March 2016.

Career Highlights:

Worked in Reinsurance and Insurance, both in business as in corporate affairs. In Europe, Latin America, Middle East and Asia.

Former member of the Board of Directors of Insurance, Reinsurance and Assistance Affiliate Companies in the MAPFRE Group.

Two rounds in China as Chief Representative Officer of the MAPFRE Group.
Representative for MAPFRE Foundation in Venezuela, Colombia, the Philippines and China.

Other information:

55 years old. Married with two daughters.

Graduate in Animal Sciences by Universidad de San Carlos de Guatemala. Guatemala City.
Guatemala.

MBA at Instituto de Estudios Superiores de la Empresa (IESE). Barcelona, Spain.

